

### DID YOU KNOW?

Every third car in the world is assembled with products and solutions from Atlas Copco.



#### **DID YOU KNOW?**

Oil-free compressors
from Atlas Copco
are used to process coffee\*
with the highest demands
on purity and energy efficiency.

(\*We helped making the mug too)



### **DID YOU KNOW?**

Compressors from Atlas Copco are used to brew 50% of all industrially produced beer in the world.

# Atlas Copco in figures





### Organization

#### **BOARD OF DIRECTORS**

**PRESIDENT AND CEO** 

### **GROUP MANAGEMENT**BUSINESS AREAS AND CORPORATE FUNCTIONS



#### COMPRESSOR TECHNIQUE

- Compressor Technique Service
- Industrial Air
- Oil-free Air
- Professional Air
- Gas and Process
- Medical Gas Solutions
- Airtec



#### VACUUM TECHNIQUE

- Vacuum Technique Service
- Semiconductor Service
- Semiconductor
- High Vacuum
- Industrial Vacuum



### INDUSTRIAL TECHNIQUE

- Industrial Technique Service
- MVI Tools and Assembly Systems
- General Industry Tools and Assembly Systems
- Chicago Pneumatic Tools
- Industrial Assembly Solutions



#### POWER TECHNIQUE

- Power Technique Service
- Specialty Rental
- Portable Air
- Power and Flow



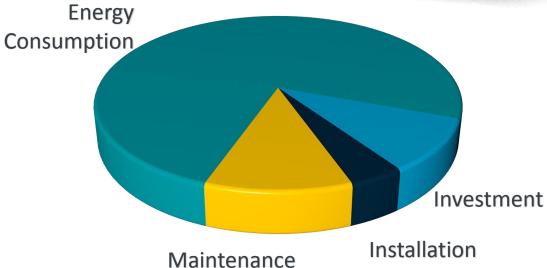


#### The ZR 160 VSD+

- One of the most efficient Oil-free screw compressor in the world in its power range
- Hundreds of Atlas Copco employees are involved in development, production, service and marketing
- All key components are completely engineered by Atlas Copco (i.e. Compressor Elements, Coolers, PM motors, Converters...)
- > 50 sensors for control, reliability, safety, predictive maintenance
- Able to operate 24/7









### Challenges



1956



1966



1980's



2004



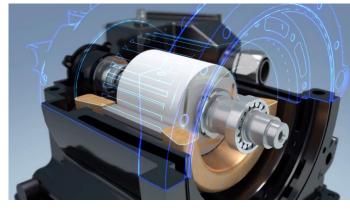
2014

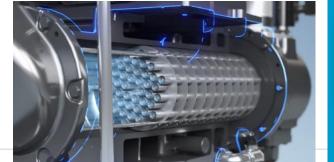


2018

- Mature market
- Shorter Time to Market
- Cross divisional development
- Almost all components are redesigned to improve reliability and efficiency while keeping total development, production and service costs in account
- Self adaptive controller algorithm to optimize efficiency in full working range
- High product variability, tens of thousands possible configuration options in Oil-free screw compressor portfolio
- High product reliability, > 60.000 running hours



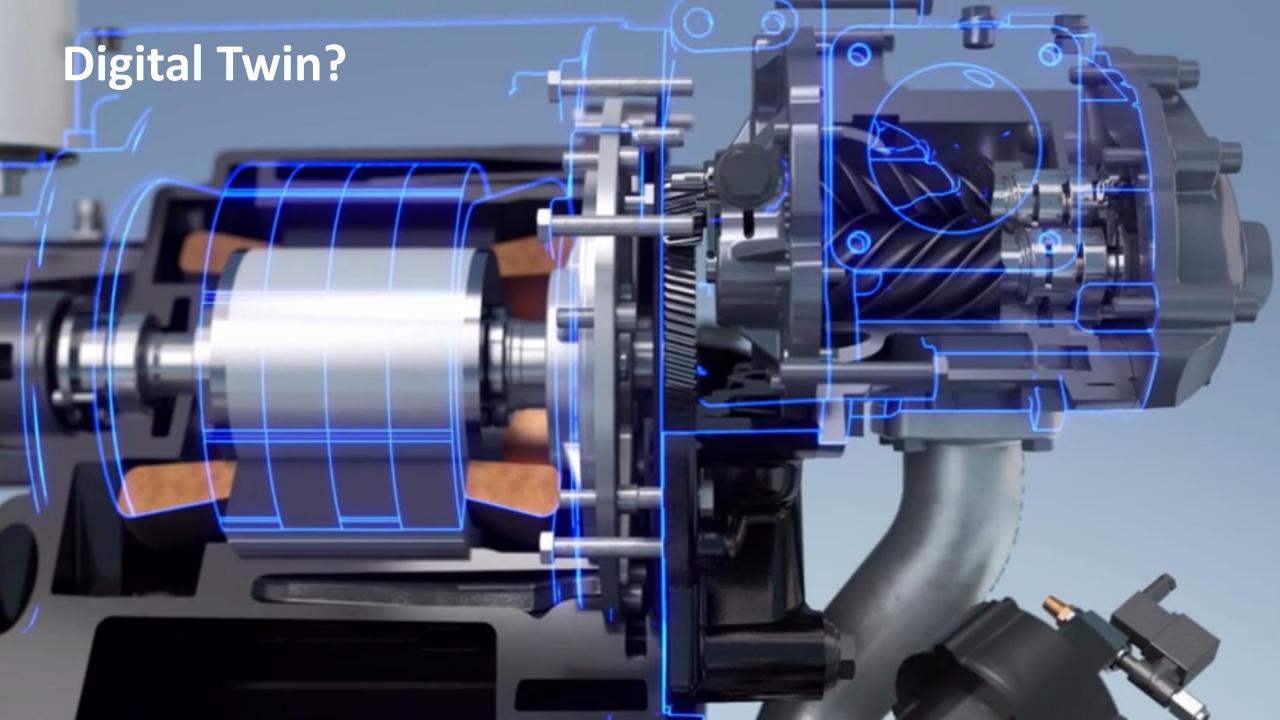




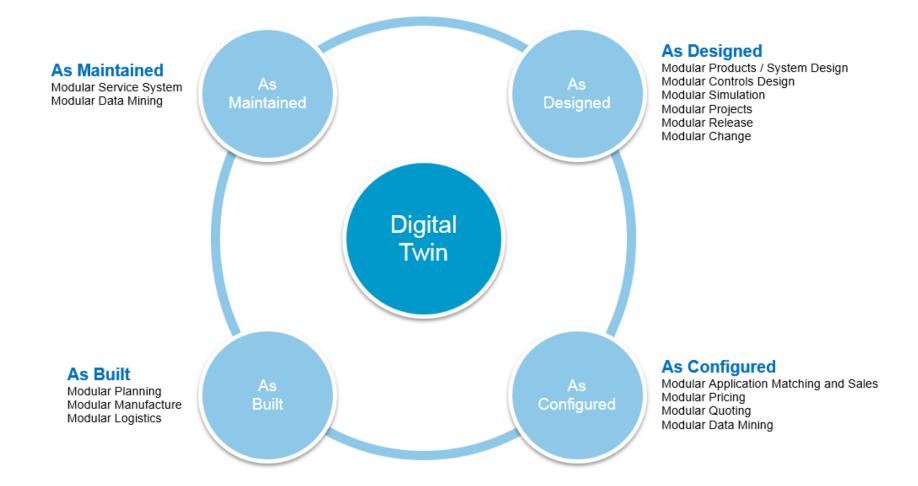
#### Innovation



Increase customer energy efficiency by 20% by 2020

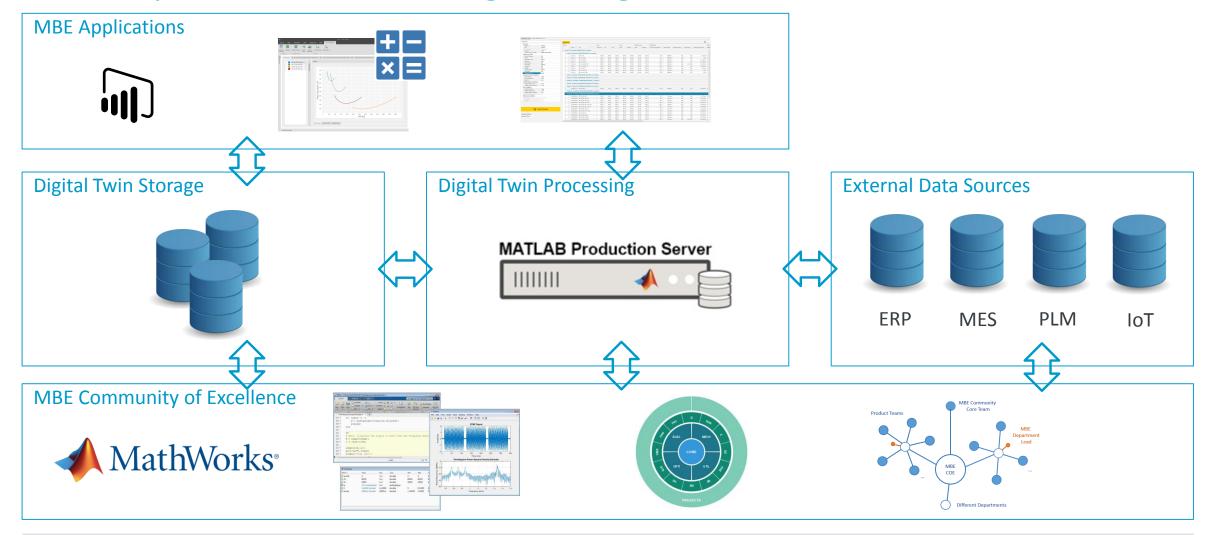


### Digital Twin in Atlas Copco and Single source of truth



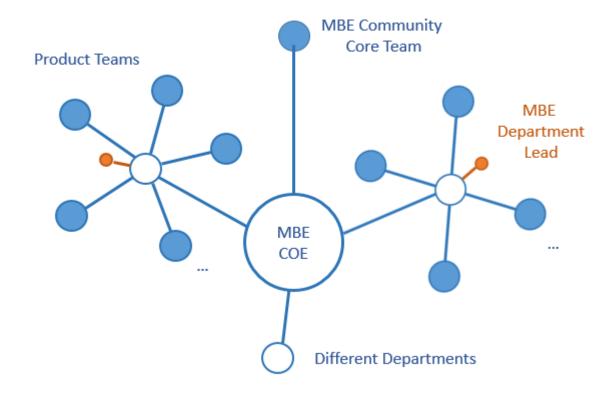


### Atlas Copco Model Based Engineering Platform





### As Designed: MBE Community of Excellence

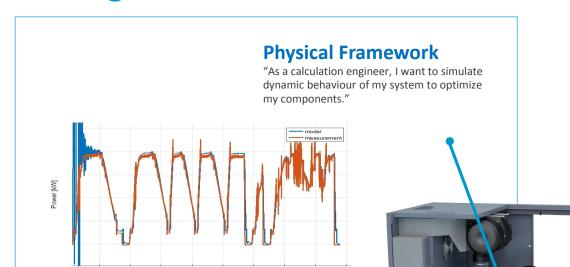


- Open information sharing mentality within Compressor Technique, using MATLAB as a platform
- Community wants to be integrated in all product teams worldwide
- Knowledge sharing platform for Calculations,
   Simulations, Data Analytics, Controller Algorithms
  - Object oriented MATLAB libraries
  - Integration of non-MATLAB code
  - GIT repositories, Source Control
  - Trainings
- Each product team is responsible and takes ownership for their implementations
- Standardization on tools



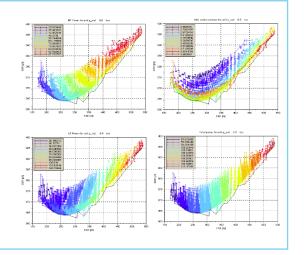


### As Designed: MBE Framework



#### **Core Framework**

"As a calculation engineer, I want to find optimal gear ratio's and element sizings."



#### **Interface Framework**

"As a marketeer, I want to have easy access to the validated engineering data to create my technical data sheets."

#### Technical data: ZR 160 VSD+-10.4

Product definition	
Model	ZR 160 VSD4
Pressure variant	10.4 ba
Integrated dryer	Paci
Frequency	50 Hz
Reference conditions	
Absolute inlet pressure	1 bar(a)
Relative humidity	0 %
Air inlet temperature	20 °C
Cooling water inlet temperature	20 °C
Cooling water temperature rise	15 °C
Effective working pressure	7 bar(g)
Motor shaft speed(rpm)	6316 rpm
Performance data*1	
Maximum working pressure	10.4 bar(g)
Free air delivery (at maximum volume flow rate )	367.5 %
<ul> <li>Total electrical power input</li> </ul>	175.5 400
<ul> <li>Total specific energy requirements (SER)</li> </ul>	441 5 ,0
Free air delivery (at 75% of volume flow range)	320.1 %
Total electrical power input	136.3 40
<ul> <li>Total specific energy requirements (SER)</li> </ul>	434.5.,0
Free air delivery (at 50% of volume flow range)	240.5 %
Total electrical power input	107 600
<ul> <li>Total specific energy requirements (SER)</li> </ul>	430.4.0
Free air delivery (at 25% of volume flow range)	100.4 (4
<ul> <li>Total electrical power input</li> </ul>	77 3 400
<ul> <li>Total specific energy requirements (SER)</li> </ul>	404.4.7
Free air delivery (at minimum volume flow rate )	80.4 to
<ul> <li>Total electrical power input</li> </ul>	40.7 60
<ul> <li>Total specific energy requirements (SER)</li> </ul>	550.1,0
Effective working pressure (1)	B. S. Santini

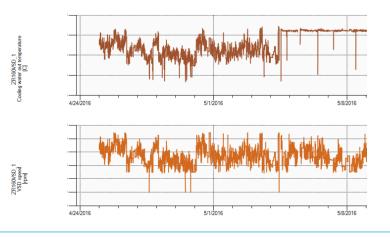
### Community Tools Software platform enabling com

Software platform enabling community development

Wiki, bug trackers, source control,...

#### **Controller Framework**

"As a control engineer, I want to simulate the effect of my control strategy on the system."

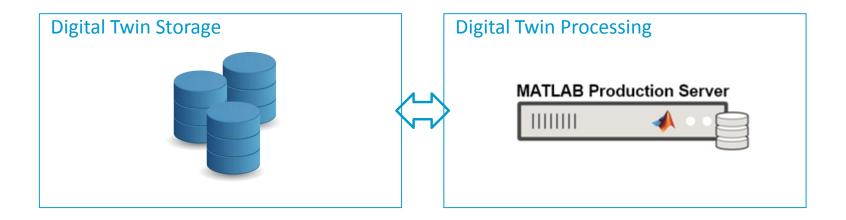




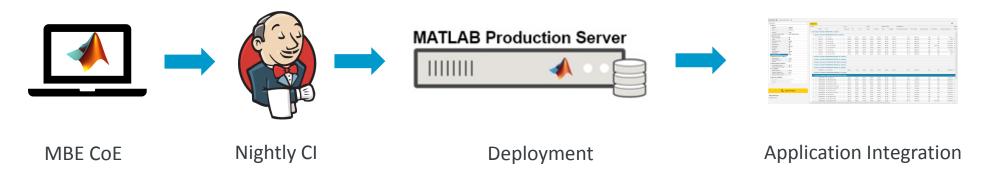


### As Designed: Digital Twin

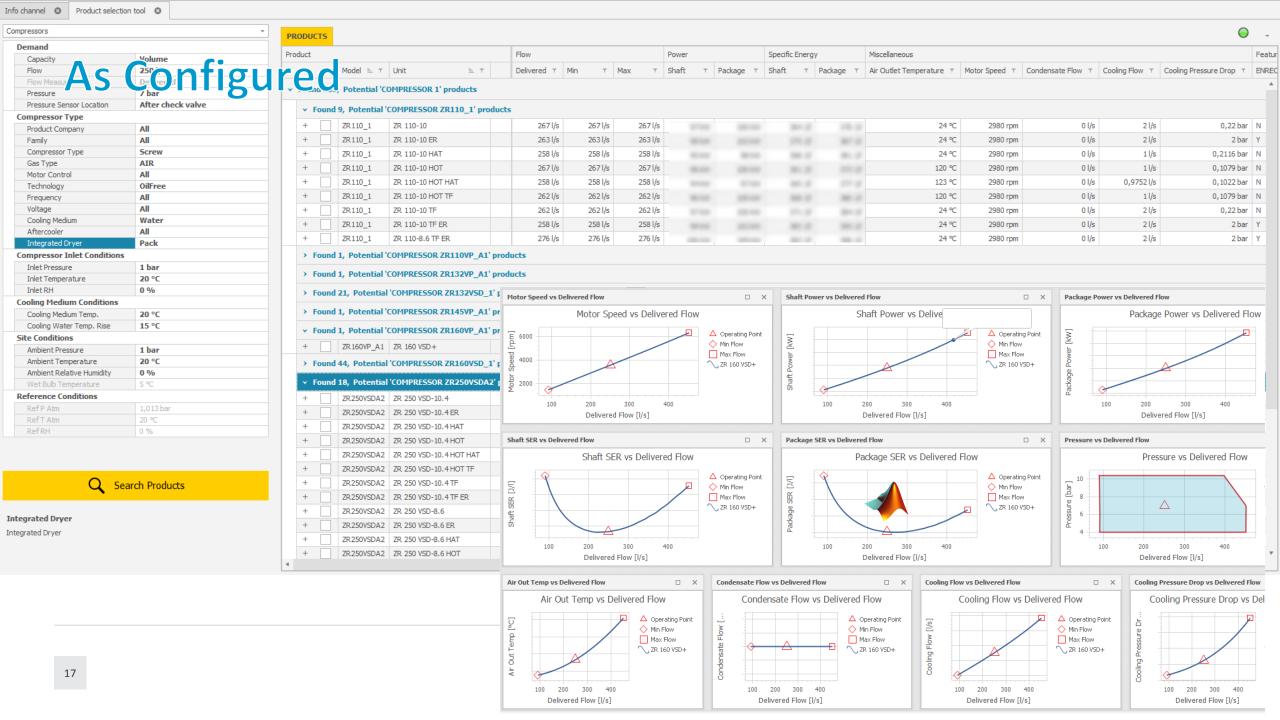
Thomas Kaiser, SAP Senior Vice President of IoT: "Digital twins are becoming a business imperative, covering the entire lifecycle of an asset or process and forming the foundation for connected products and services."

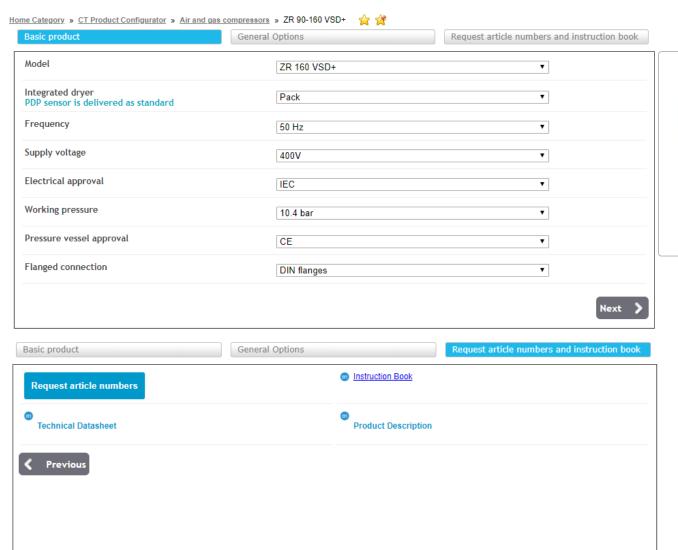


#### **Model Integration**









ZR 90-160 VSD+



Country of destination Belgium

Model ZR 160 VSD+

Integrated dryer Pack

Frequency 50 Hz

Supply voltage 400V

Electrical approval IEC

Working pressure 10.4 bar

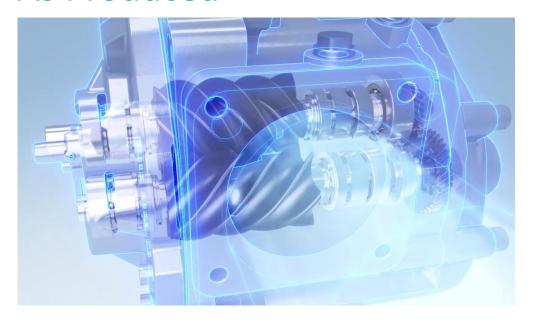
Droseuro vossol approval OF

#### Technical data: ZR 160 VSD+-10.4

Product definition	
Model	ZR 160 VSD+
Pressure variant	10.4 bar
Integrated dryer	Pack
Frequency	50 Hz

Reference conditions	
Absolute inlet pressure	1 bar(a)
Relative humidity	0 %
Air inlet temperature	20 °C
Cooling water inlet temperature	20 °C
Cooling water temperature rise	15 °C
Effective working pressure	7 bar(g)
Motor shaft speed(rpm)	6316 rpm
Performance data*1	
Maximum working pressure	10.4 bar(g)
Free air delivery (at maximum volume flow rate)	387.5 %
Total electrical power input	175.5 400
Total specific energy requirements (SER)	681.5.20
Free air delivery (at 75% of volume flow range)	326 5 Pa
Total electrical power input	126.3 409
Total specific energy requirements (SER)	434.5.01
Free air delivery (at 50% of volume flow range)	240.5 %
Total electrical power input	
Total specific energy requirements (SER)	
Free air delivery (at 25% of volume flow range)	1986 46 500
Total electrical power input	77 3 400
Total specific energy requirements (SER)	404.4.01
Free air delivery (at minimum volume flow rate)	80 4 th
Total electrical power input	45.7 607
Total specific energy requirements (SER)	590, 1,26
Effective working pressure (1)	8.6 berigi
Free air delivery (at maximum volume flow rate)	406.7 %

#### As Produced

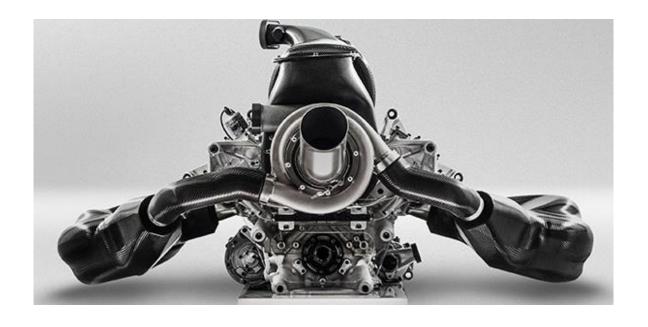


• **Revolutions:** 3.000 – 35.000 rpm

• **Tolerances:** 10 – 20 micrometer

• **Power Density:** 0.62 kilogram / kilowatt

• **Lifetime:** > 60.000 running hours



• Revolutions: < 18.000 rpm

• **Tolerances:** micrometers

Power Density: 0.18 kilogram / kilowatt

• Lifetime: +/- 20 running hours

\*Racecar Engineering



### As Produced: Connectivity

World

Smart

Smart

**Products** 

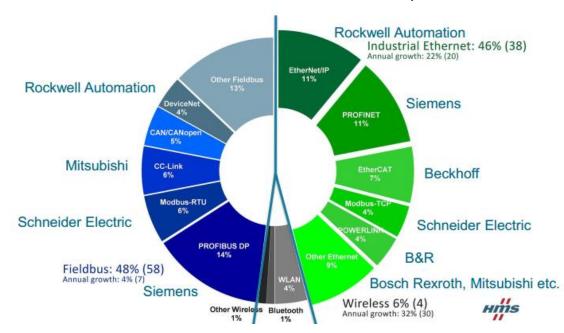
Factory

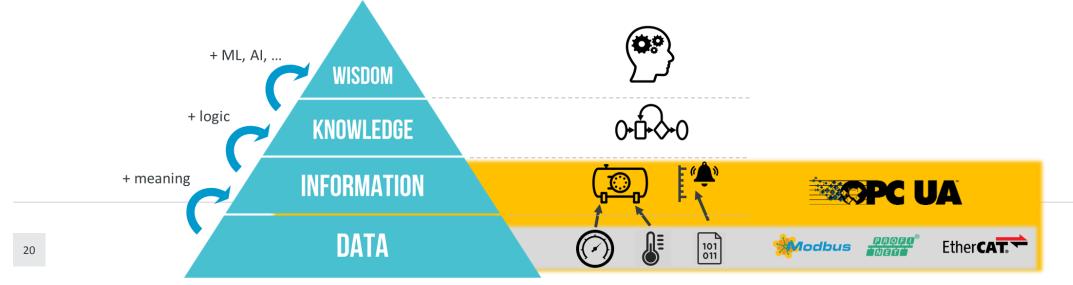
#### The New World: Industrie 4.0

- Flexible systems and machines
- · Functions are distributed throughout the network
- Participants interact across hierarchy levels
- · Communication among all participants
- Product is part of the network

#### Connected **Θ<sup>≠®</sup>τ** Δ••• O<sub>O</sub> **X** ~ **6**

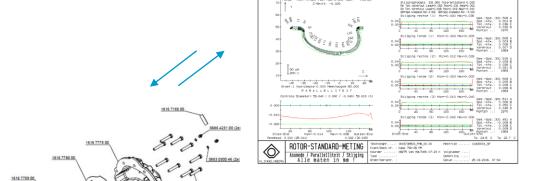
#### M2M Communication Landscape



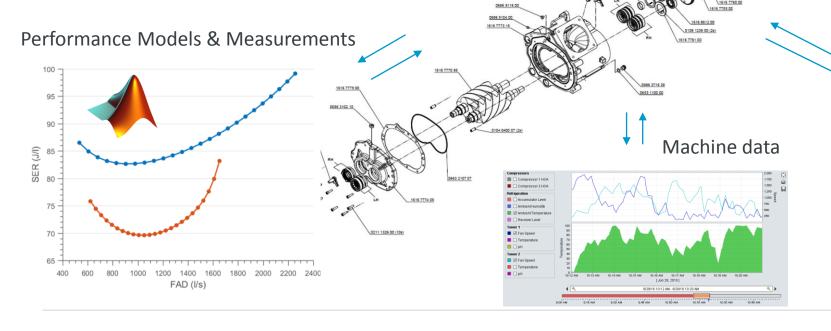


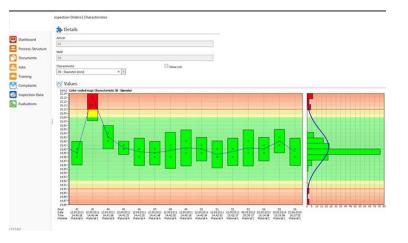
### As Produced: Industry 4.0

Bill of Material



#### Quality

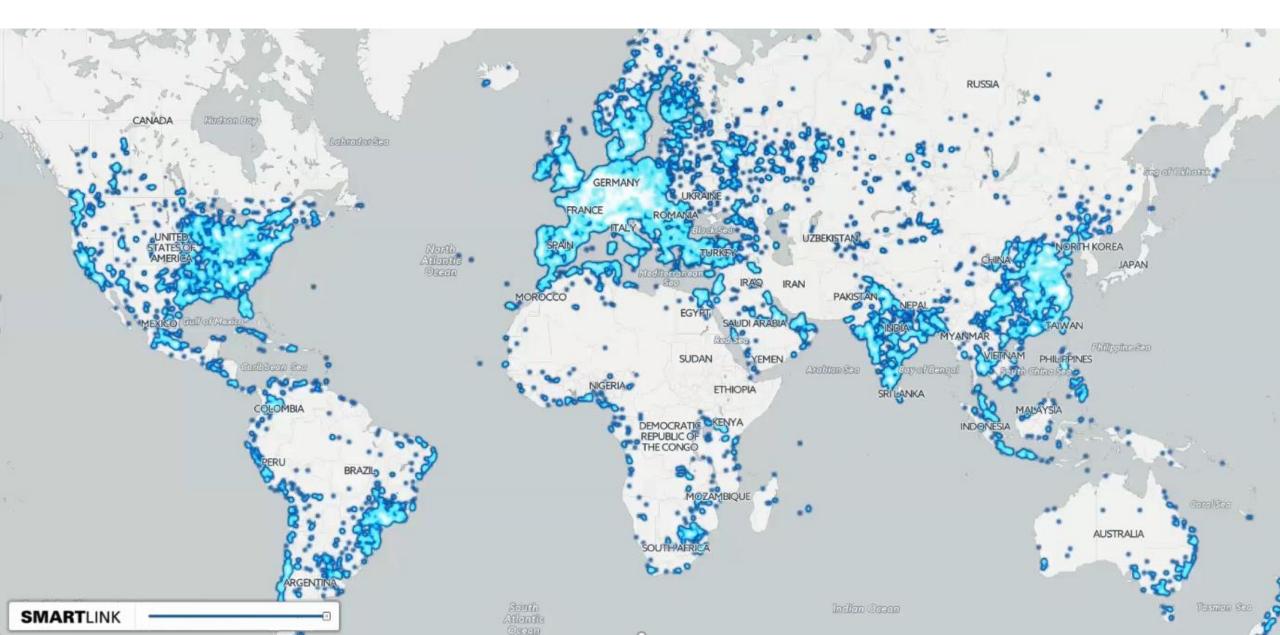




Tactile measurement



### As Maintained: > 120.000 Machines Connected



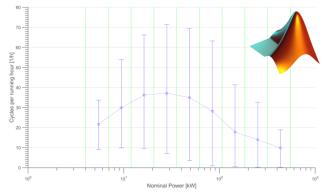
### As Maintained: > 120.000 Machines Connected

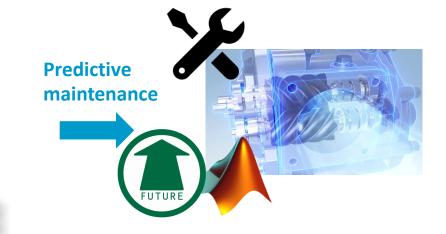
#### **Condition Monitoring**

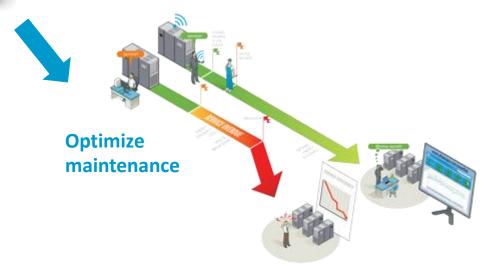








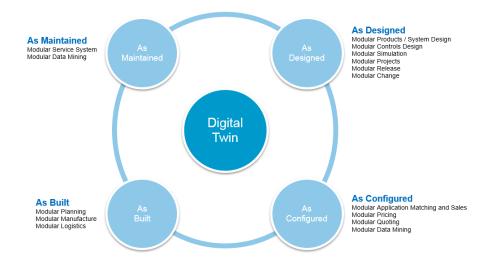






# As Achieved: Standardized Atlas Copco Model Based Engineering Platform

- Company-wide workflow preventing design errors and mistakes
- Collaboration platform for efficient communication and quick implementation of upgrades
- High quality continuously updated digital twins used throughout product lifecycle
- Standardized accurate configuration tool used by global sales
- Optimized maintenance and Data Analytics platform for 120k+ connected machines
- Re-establishing Atlas Copco as undisputed global market leader in high quality compressor technology



The new ZR160VSD+ shows how value can be created on the path towards the digital twin.



### Challenges & Outlook



- Still a long road to take to connect all valuable data
- Labor intensive to clean and structure data
- Databases and Processing engines need to be easily scalable, strong requirement to move to cloud and make software products scalable
- Strong competition in cloud processing and data analytics, fast pace market, MathWorks needs to strengthen their presence
- Integration of Engineering models are key in a successfull Digital Twin. It can deliver deep insights for product enhancements and new business models



### **Questions & Answers**







# Atlas Copco

