



Pragmatic Digital Transformation

Through the Systematic Use of Data and Models

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Consider the doorbell



Access to the cloud

Add a camera



Add a motion sensor



Is this still a doorbell?

Digital transformation has changed the doorbell

Digital technology

- HD video
- Motion detection
- Smartphone interface
- AWS Cloud



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- Motion detection
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Business value

- Amazon buys Ring for \$1.2 billion+ in 2018

Amazon Acquires Ring, Maker of Video Doorbells

Front-door monitoring device plays to buyer's ambitions in home-security business

Digital transformation has changed the doorbell

Digital technology

- HD video
- Motion detection
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- AWS Cloud

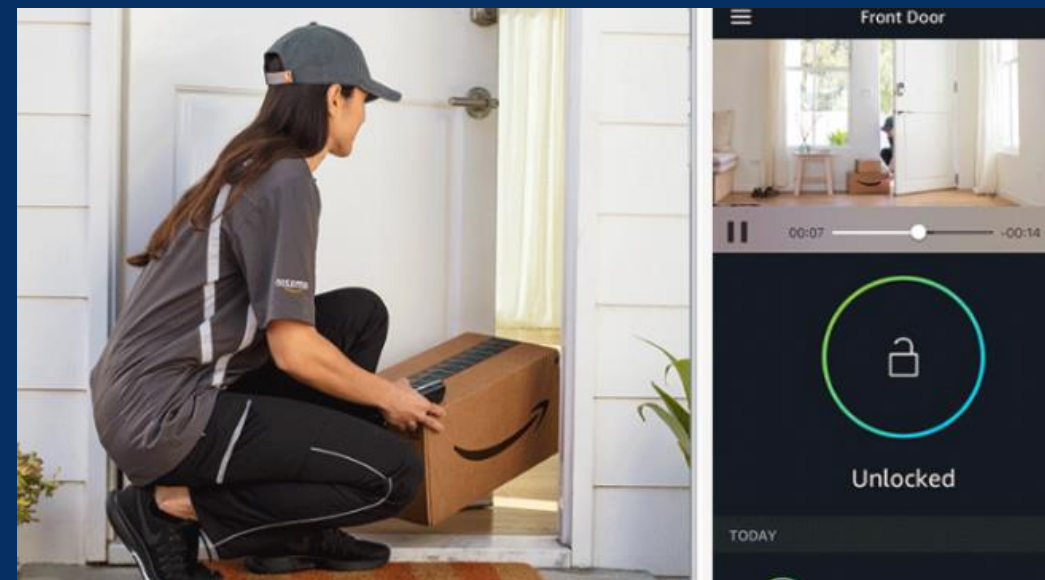


Business value

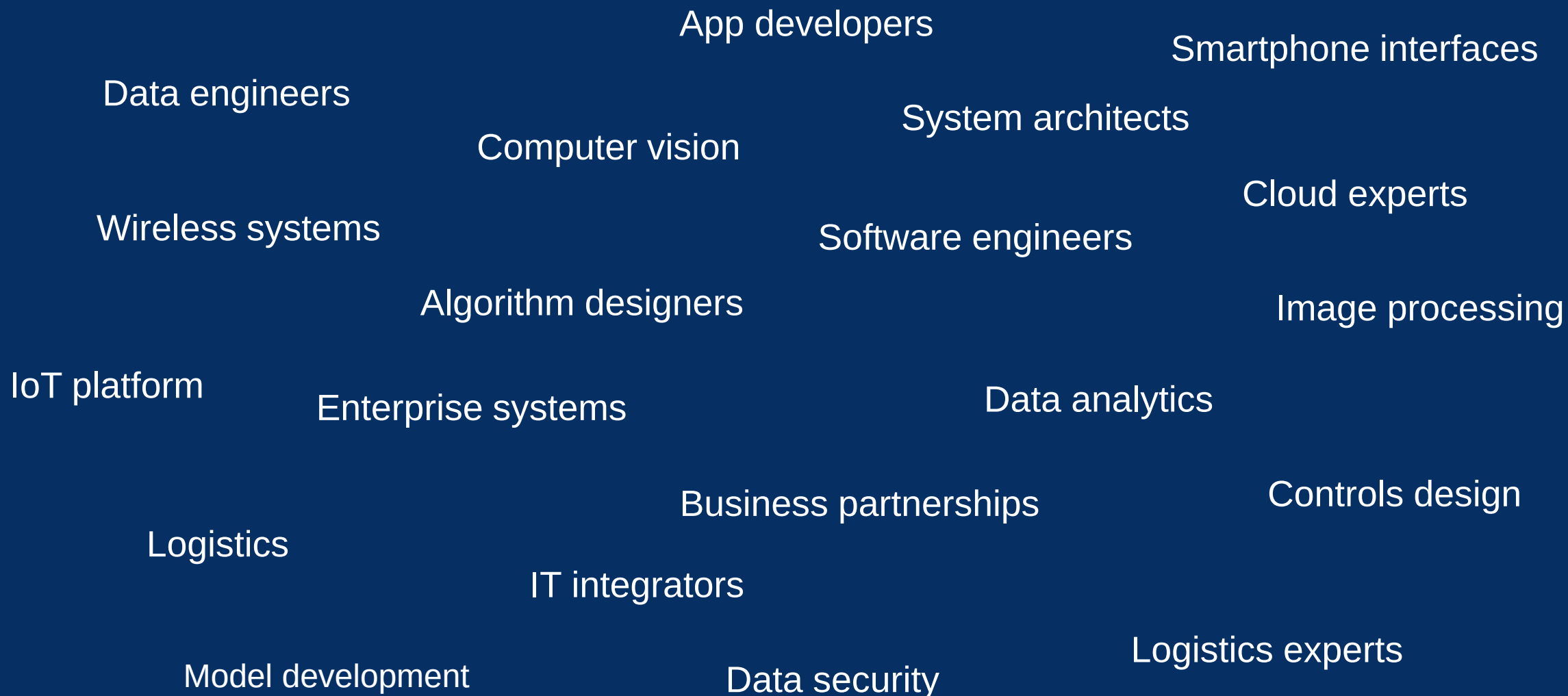
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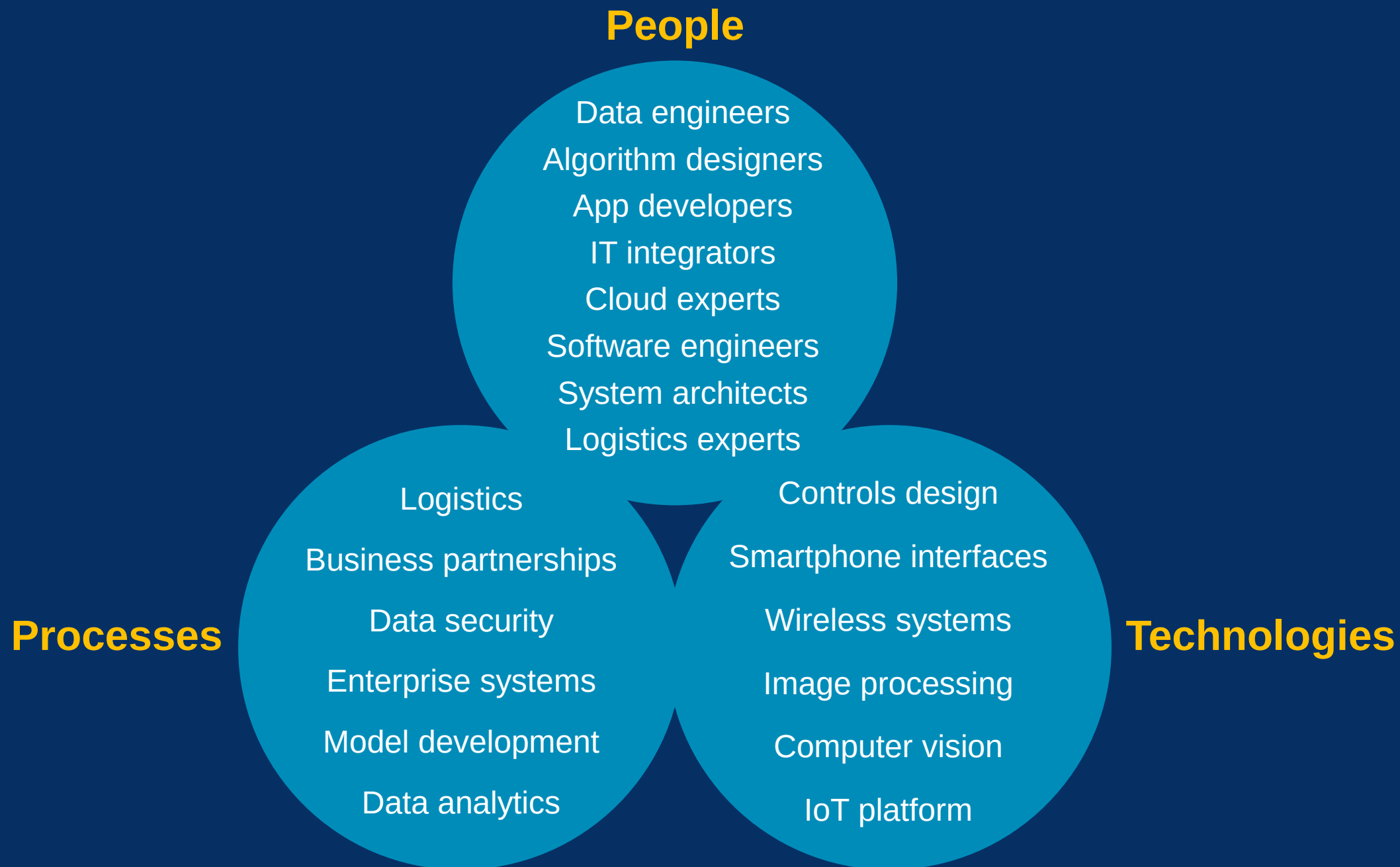
New revenue opportunities

- “Ring Protect” subscription plans (\$99-\$499)
- Additional security with Ring Alarm kit
- More secure delivery through Amazon Key



Who and what were required to undergo this transformation?





More than just doorbells ...

Industrial Automation



Individually customized
manufactured units

Automotive



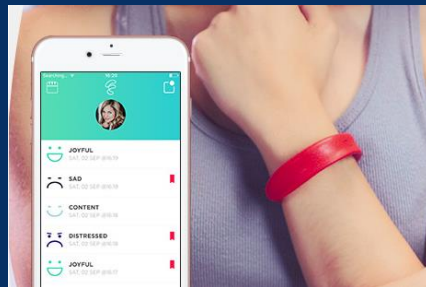
Fully autonomous
driving capabilities

Utilities & Energy



Increased energy efficiency
with predictive maintenance

Medical



Wearable devices to
monitor mental health

Aerospace



Global management
of aircraft fleet

Finance



Real-time data analytics
for predictive insights

Why Digital Transformation?

Do things better Optimization

- Optimize design performance in-operation
- Predict when system needs maintenance
- Manage a fleet of connected systems

Do new things Transformation

Why Digital Transformation?

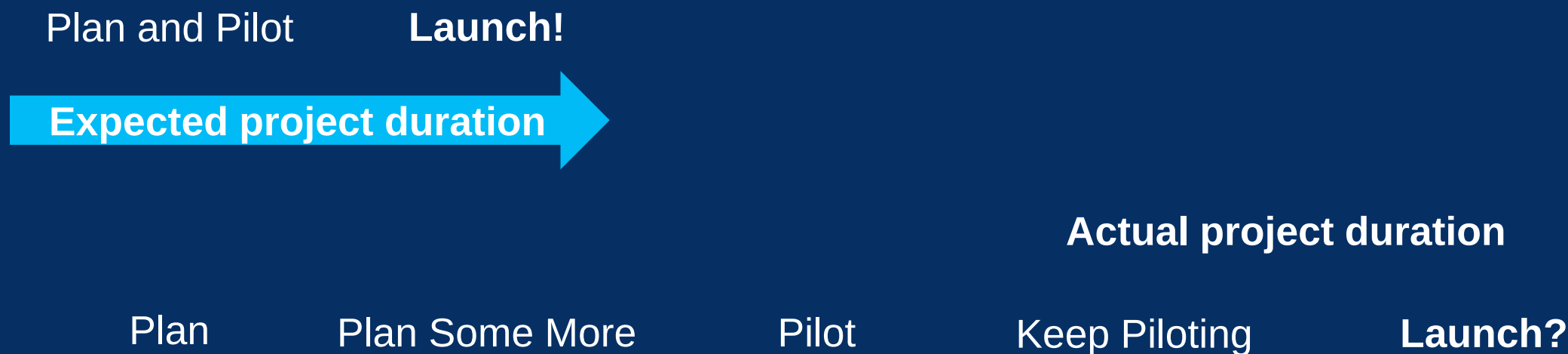
Do things better Optimization

- Optimize design performance in-operation
- Predict when system needs maintenance
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Do new things Transformation

- Go into new industries and markets
- Expand into an entire platform service
- Provide unique value to your customer

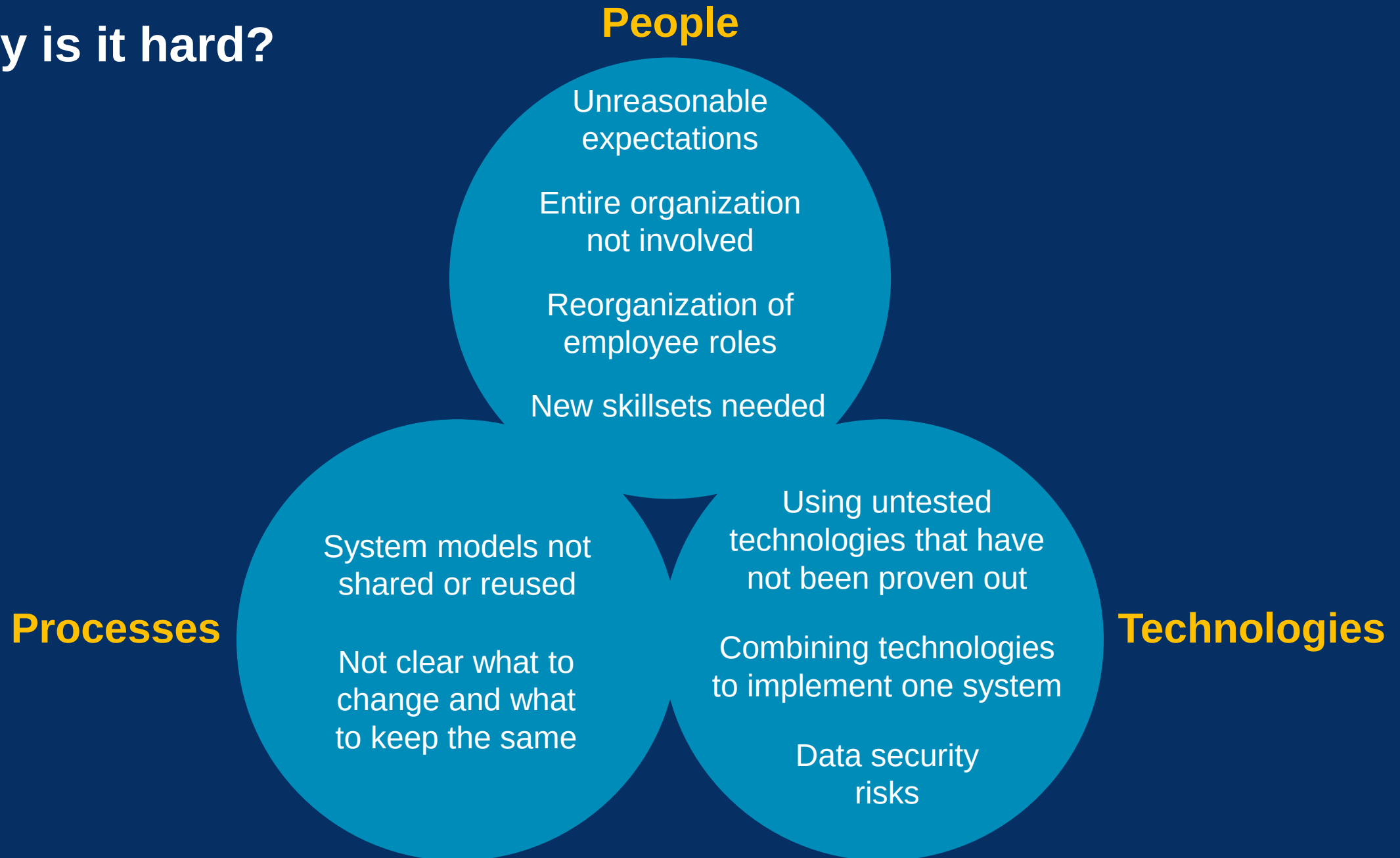
The doorbell illustrates both types



**< 20% of organizations are on target
with their digital transformation objectives**

Source: McKinsey, *Can IT Rise to the Digital Challenge?*, October 2018.

Why is it hard?



What approaches have people tried?



Big Bang Approach

Build complete infrastructure first
Value not delivered to customer
Risky

Pragmatic Approach

Build on models you already have
Extend beyond siloed use of data
Unleash untapped value



Siloed Approach

Each group works in own silo
Stuck in business model
Obsolete

Pragmatic Digital Transformation

Systematic use of data and models
to **create** and **deliver** superior value to customers
throughout the entire lifecycle

Systematic Use of Data

Data centralization has made engineering even more difficult

Field data



System data



User data



Environment data



Data diversity complexity

- Engineering, Scientific, and Field
- Business & transactional
- Noisy, Outliers, Missing data
- Time series synchronizing

Modern data management multiplies complexity

- Proliferation of data systems
- More siloes
- Cloud, on-premise, hybrid
- Big Data

Big Data



CLOUDERA

Cloud Platforms



Example: GSK Consumer Healthcare

Using big batch process data to make better products



£1 billion brand

~8% growth

Close to capacity at all 20+ factories

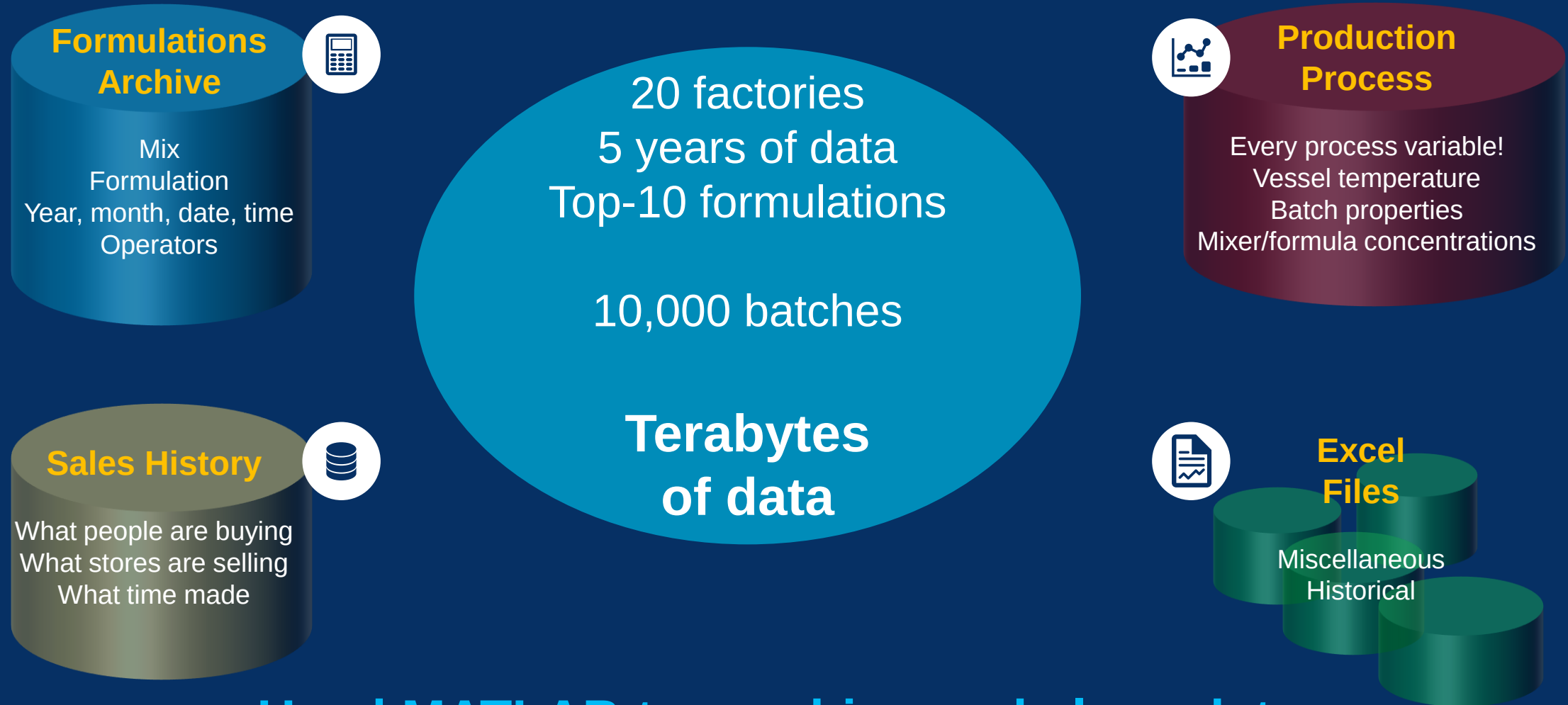


“Trying to squeeze every last drop of efficiency ...

Last thing we want to do is build another toothpaste factory”

Dr. Bob Sochon

Challenge #1: Big data lives in many siloes

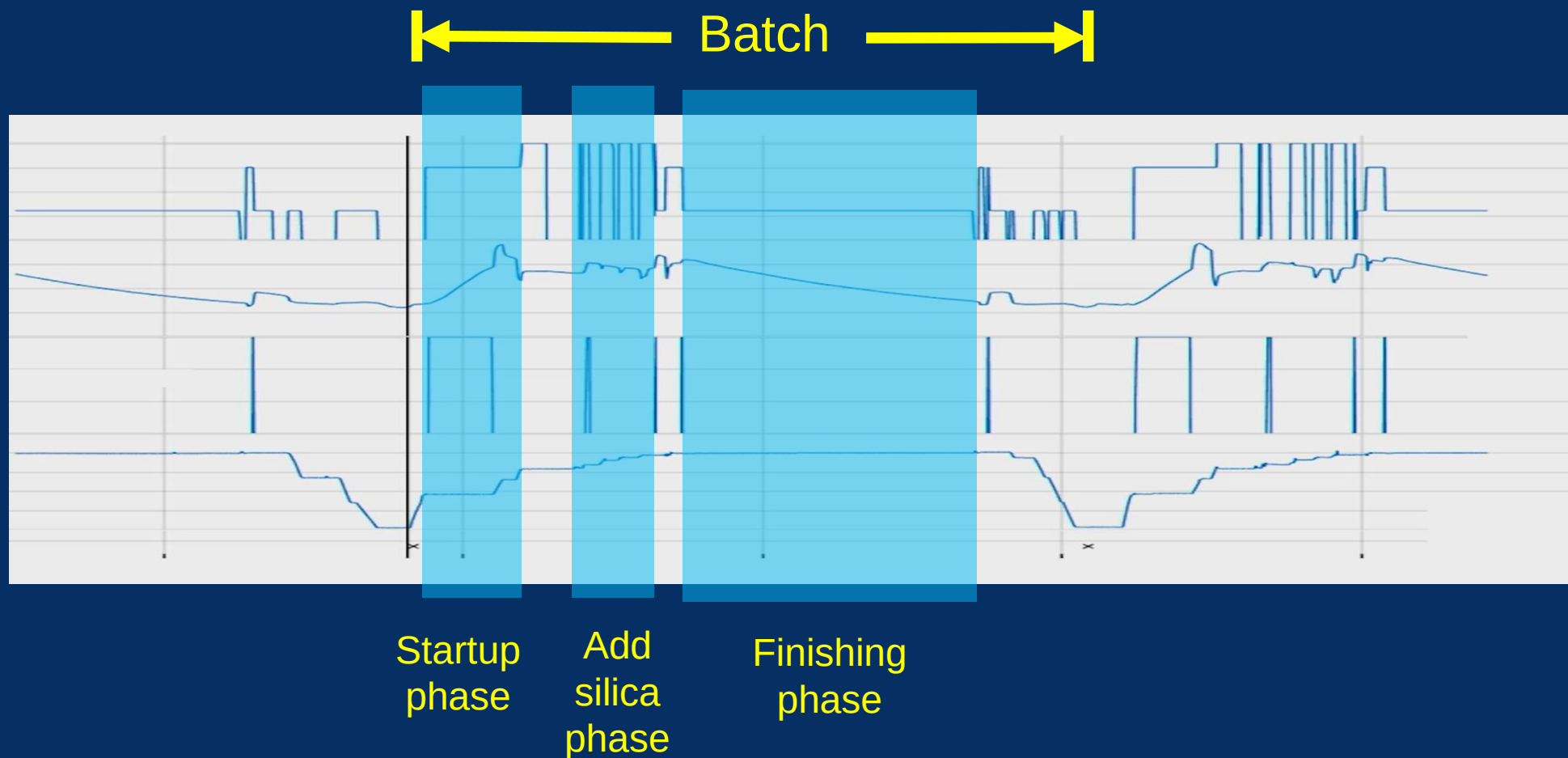


Used MATLAB to combine and clean data

Challenge #2: Need systematic pre-processing



Production
Process



Used MATLAB to sort and tag data by phase

Challenge #3: Need systematic views of data

Formulations
Archive



Sales History



Production
Process



Excel
files



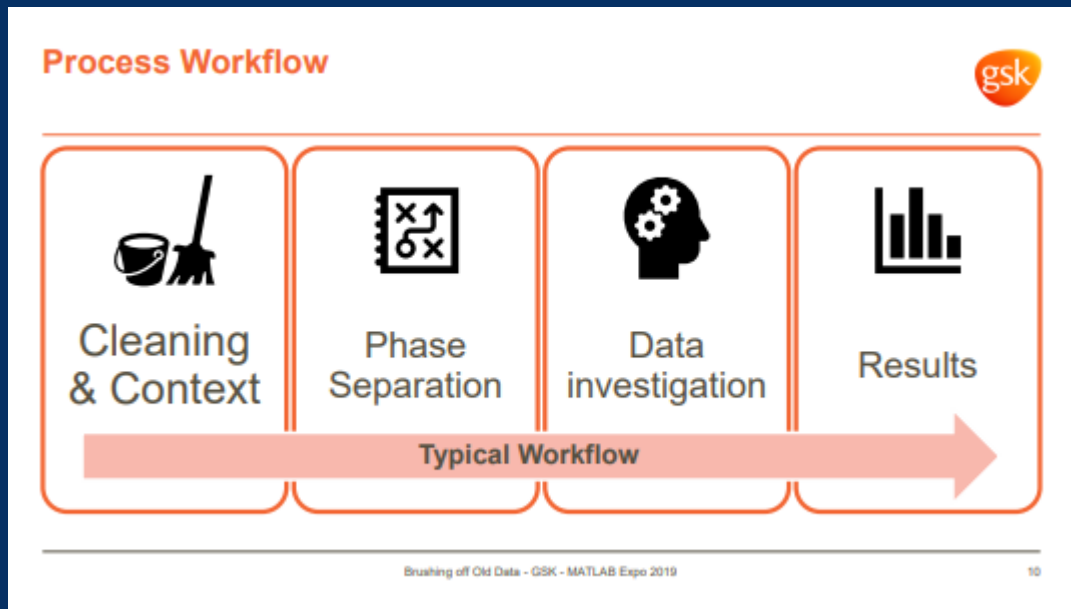
The screenshot displays a MATLAB-based data analysis interface with the following components:

- Analysis / Visualisation** tabs at the top.
- Data Folders** section on the left with input fields for:
 - IP21 Data: IP21Data
 - Operator Data: OperatorData
 - LIMS Data: LIMSDData
 - Phase Definitions: PhaseDefinitions
 - Output Folder: Archives
- Mixer/Formula Combination** table below Data Folders:

Formula	Mixer Number
U3004	Mixer 1
U3008	Mixer 3
U3440	Mixer 4
U3442	Mixer 5
U3444	
U3530	
U3531	
U3532	
- Data Analysis / Preprocessing** section in the center:
 - Run Stages**: Buttons for Segment Batches, Segment Phases, Add LIMS data, and Analyse. Checkboxes for Refresh data archive, Refresh LIMS archive, and Refresh Statistics.
 - Properties**: Fields for No. Batches (Inf), Skip Batches (0), Phase Cutoff (Inf), and Verbosity (2).
 - Batch Segmentation**:
 - Stage: Radio buttons for Premix (selected) and Mix.
 - Start/End: Radio buttons for Start (selected) and End.
 - Seg Var: G2_Weight (dropdown).
 - Cut Direction: Increasing (dropdown).
 - Cut Value: 0.2 (text field).
 - Window min/max (hours): -20 to 0 (range).
 - Window Midpoint: 0 (text field).
 - Smooth Range: 60 (text field).
 - Buffer Size: 10 (text field).
 - Buttons: Load and Save.
 - Run** button.
- Bottom Bar**:
 - Off/On toggle switch.
 - Safety Mode checkbox.
 - Status indicators: Done, Plotting, Done.

Used MATLAB to build views

Results of Digital Transformation at GSK



Systematic use of data

- Combine siloed data
- Sort and tag
- Views to select

Can now use data to answer questions

- What affects the process
- How is each phase performing
- What happens if we adjust parameters

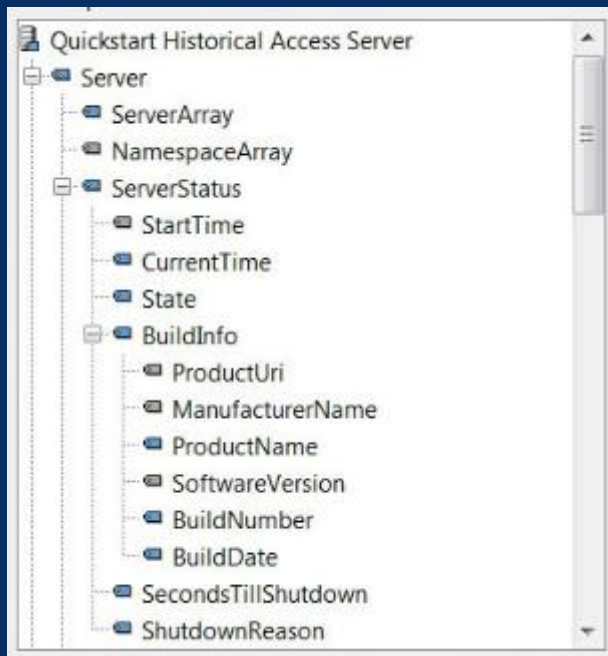
Benefits

- Reduced time to market for new formulas
- Automated reports for process improvement
- Added capacity without building a new factory

What is new to make this easier?

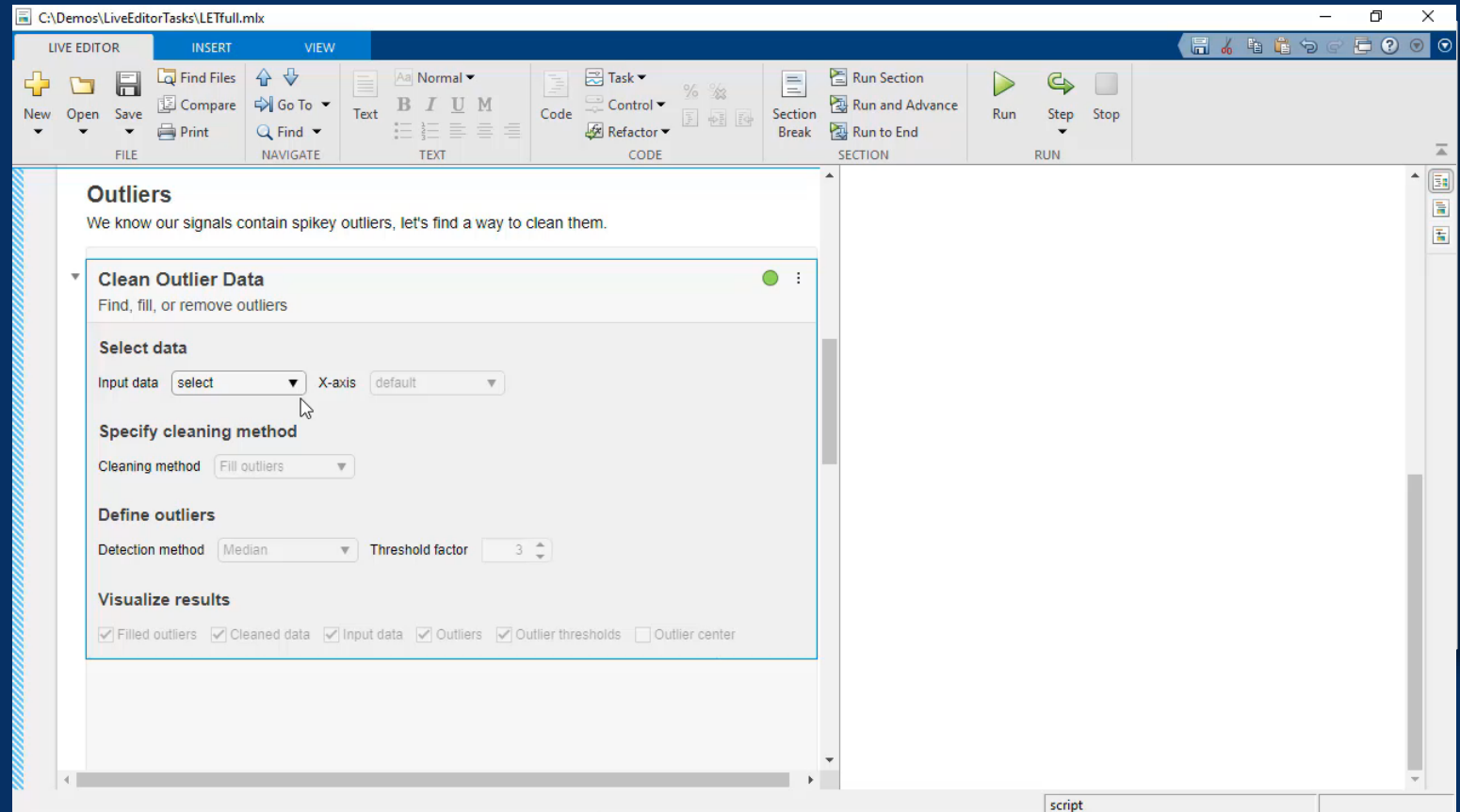
OPC UA

Access plant data securely from OPC UA-compliant servers.



Live Editor Tasks

Apps that help you reduce development time and errors

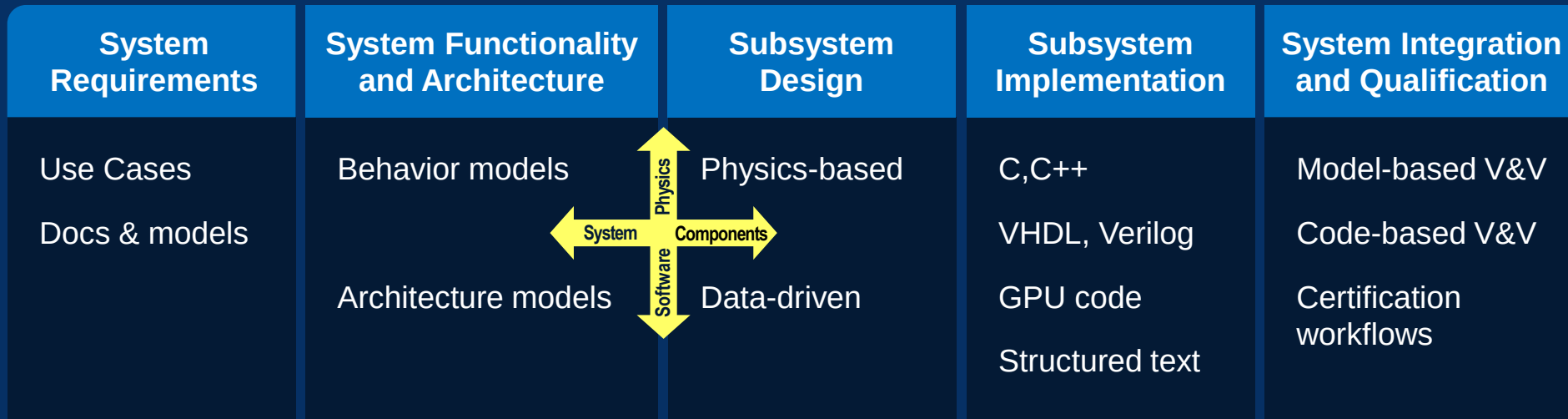


Predictive Maintenance Toolbox

Design condition indicators and estimate RUL of machinery

Systematic Use of Models

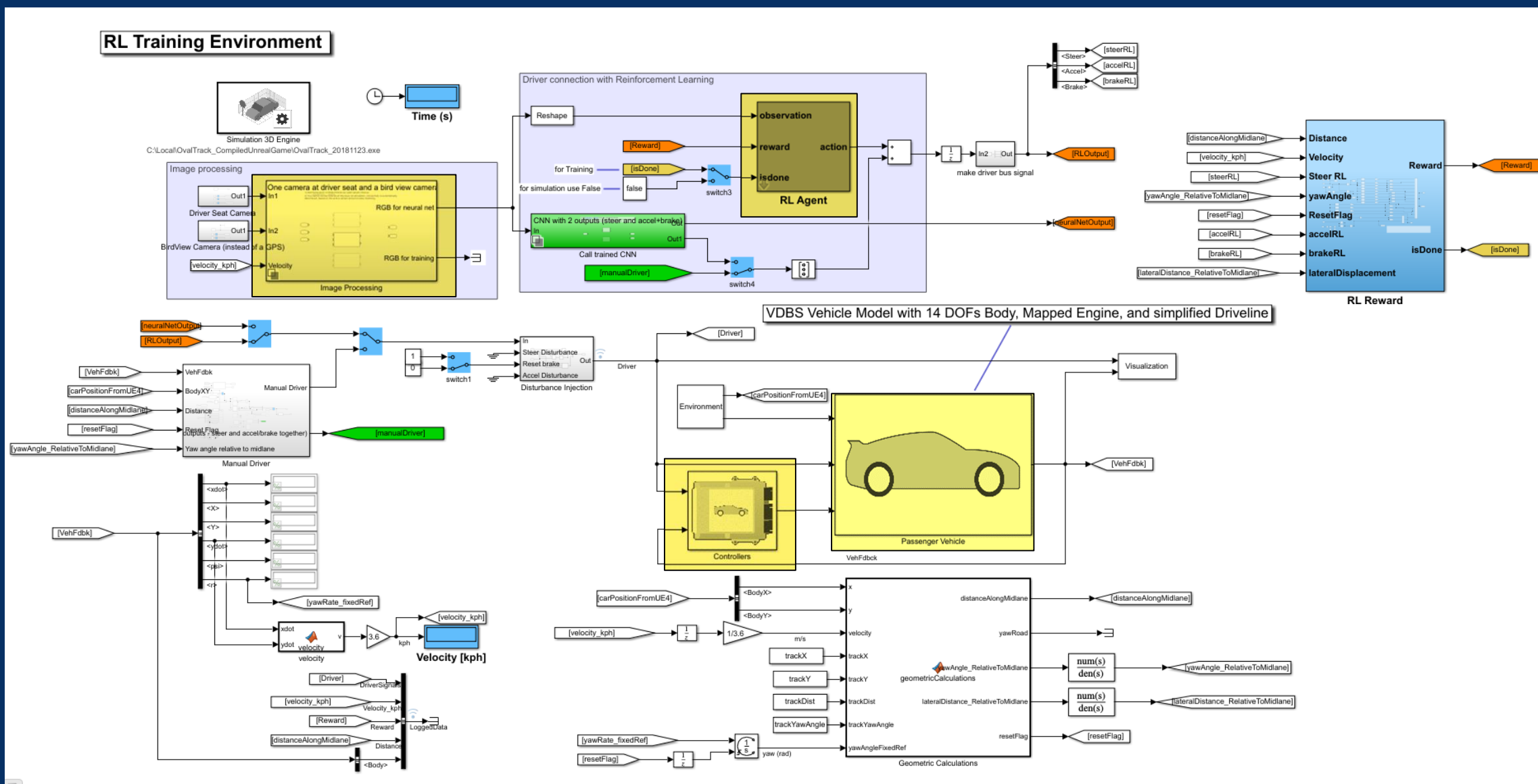
Model-Based Design: Systematic Use of Models in Development

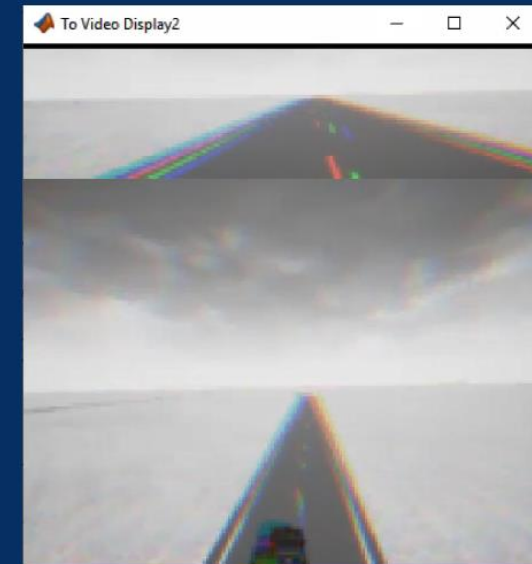
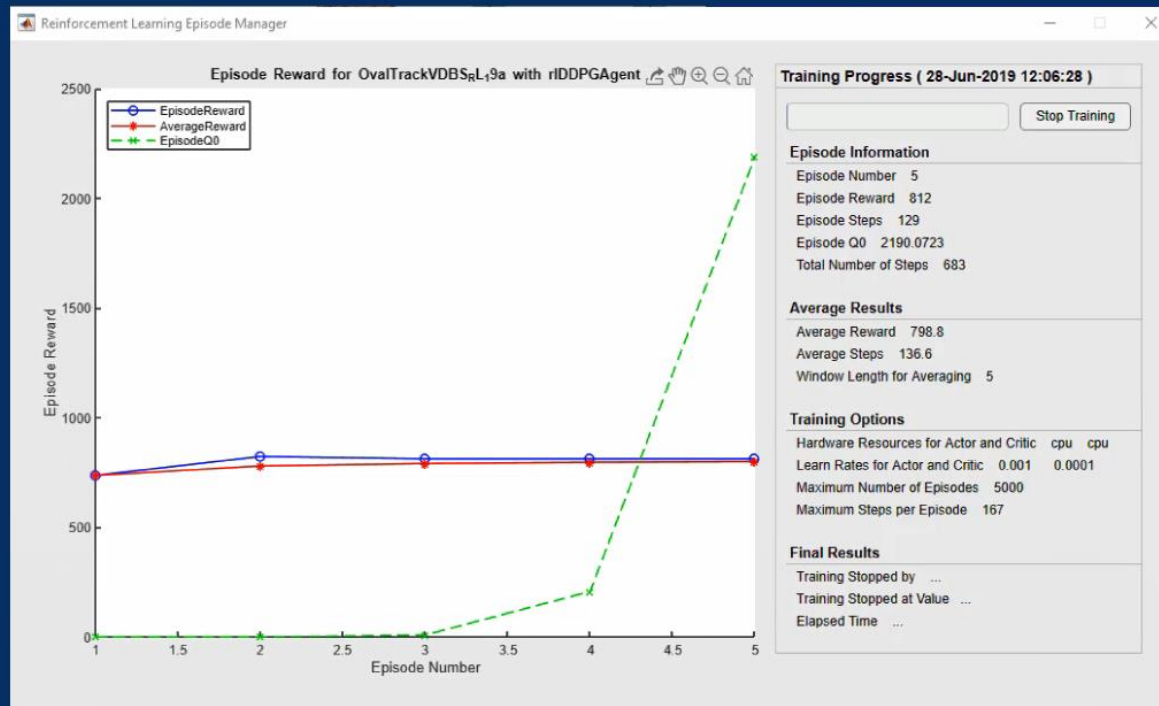


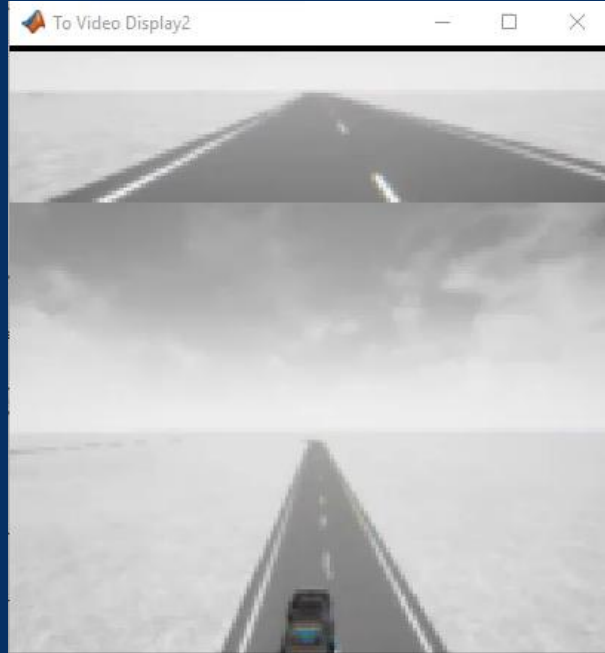
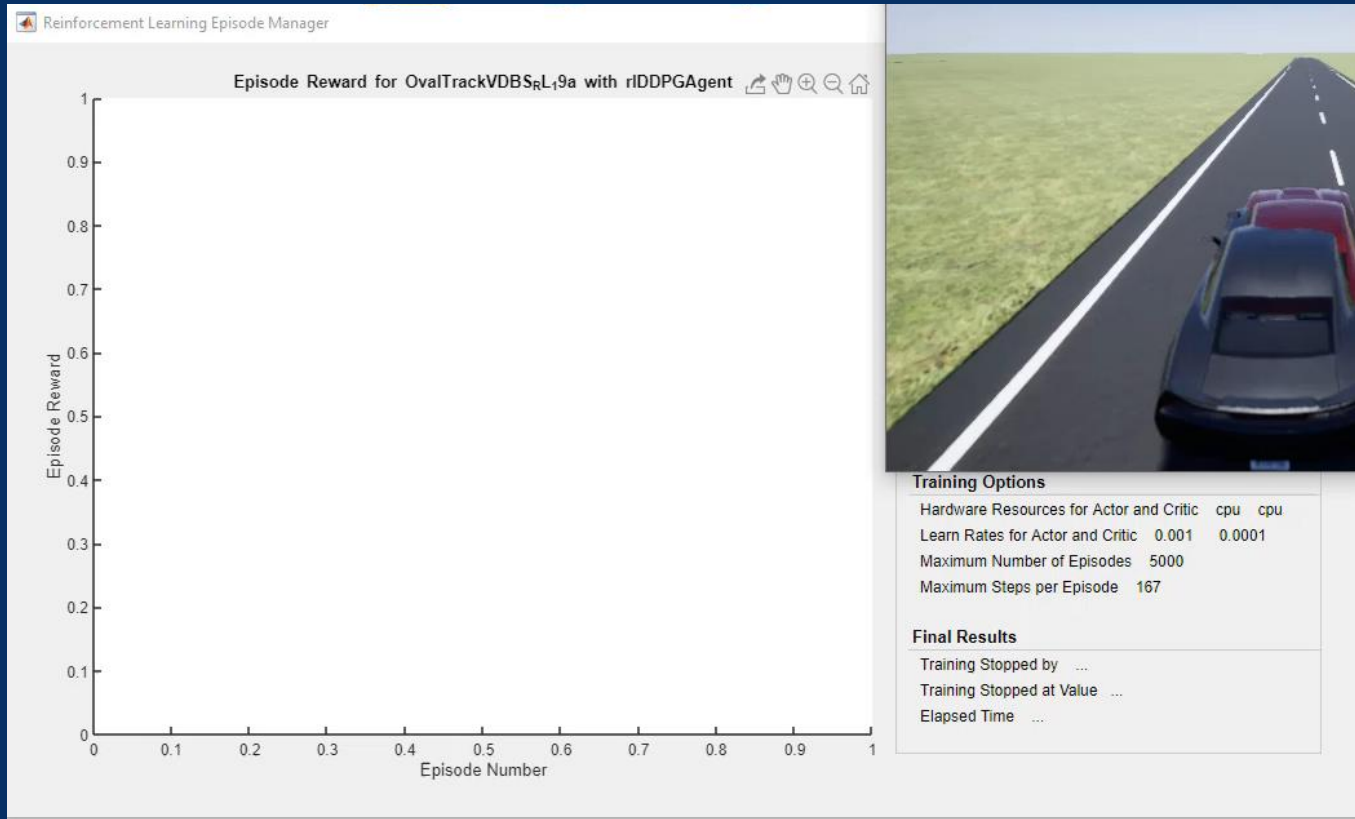
Model-Based Design: Systematic Use of Models in Development

System Requirements	System Functionality and Architecture	Subsystem Design	Subsystem Implementation	System Integration and Qualification
Use Cases Docs & models	Behavior models Architecture models Physics-based Data-driven System Components Physics Software		C,C++ VHDL, Verilog GPU code Structured text	Model-based V&V Code-based V&V Certification workflows
	AI 	Data labeling Training Quantizing	C,C++ GPU code	AI Integration in Simulink models

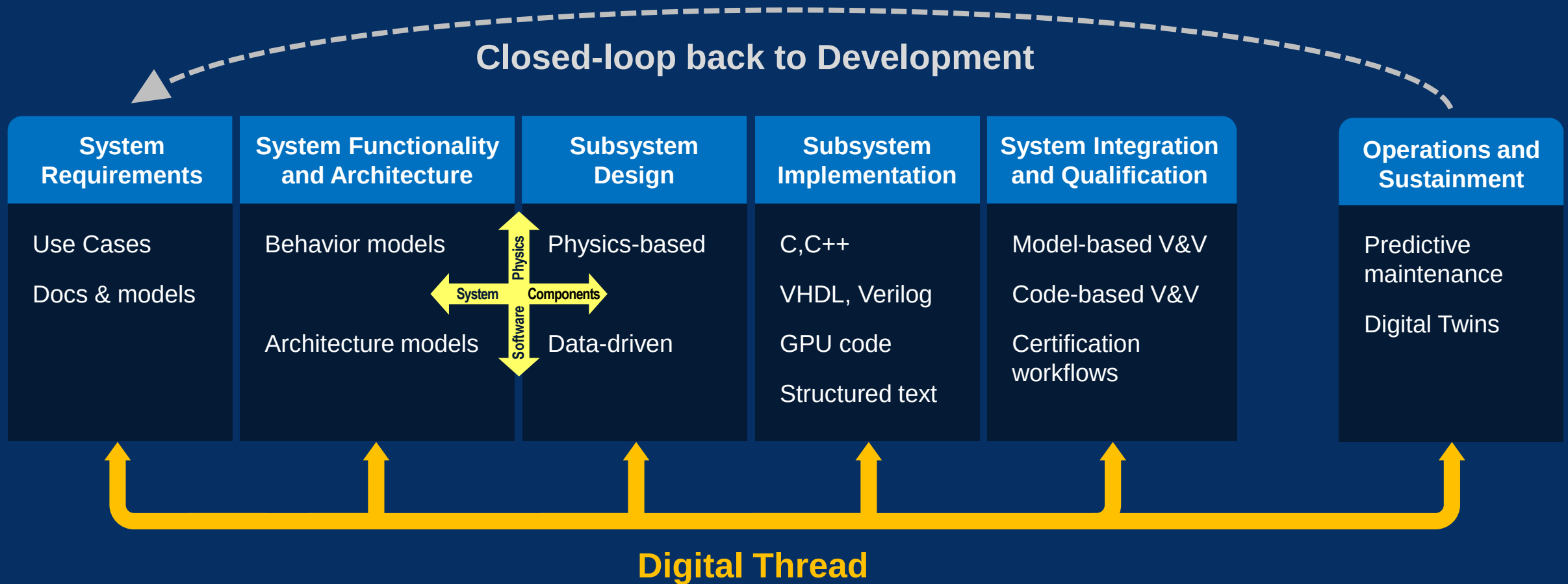
Example: Reinforcement Learning for Autonomous Vehicles







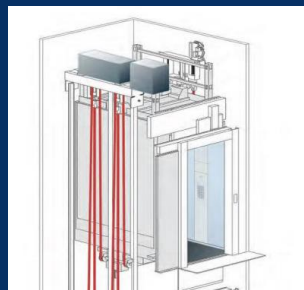
Extending Through the System's Lifecycle



Case Studies: Use of Data and Models in Operation



Atlas Copco: Digital thread for compressor systems



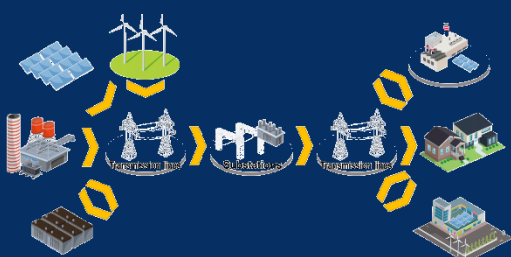
Schindler Elevator: Virtual commissioning



BuildingIQ: Predictive energy optimization



Tata Steel: Controller optimization



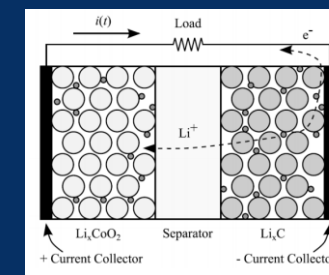
Fuji Electric: Real-time analysis of Smart Grid



Lockheed: Aircraft fleet management



Mining company: Fault detection and predictive maintenance



NIO: Battery management for electric vehicles

Atlas Copco: Challenges



Air Compressor System

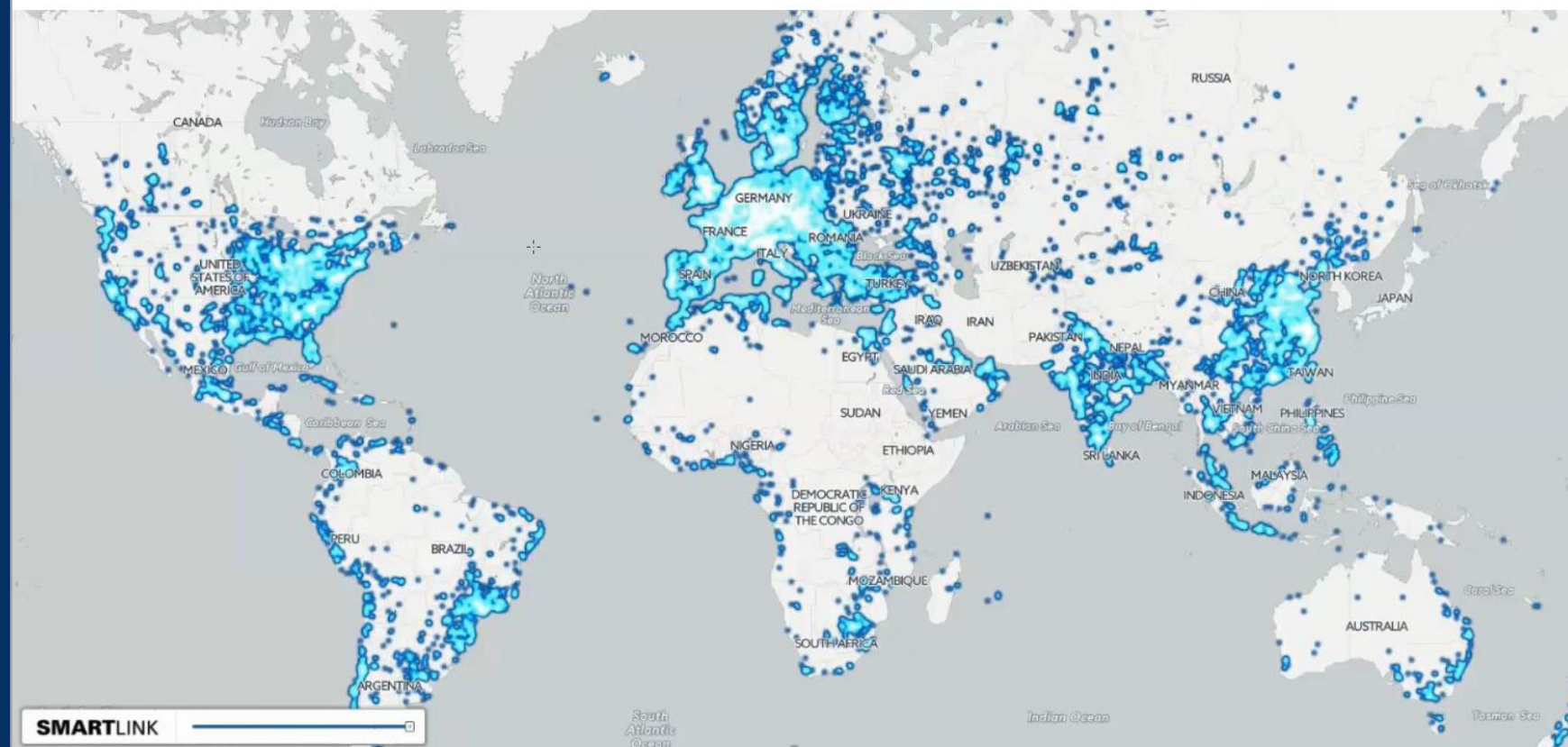
- Shorter Time to Market
- Cross divisional development
- Improve reliability and efficiency
- Control total development, production and service costs
- High product variability

Atlas Copco

System Lifecycle Use with MATLAB & Simulink

As Designed
As Configured
As Produced
As Maintained

As Maintained: > 120.000 Machines Connected



As Achieved: Standardized Model Based Engineering Platform

Process

- Company-wide workflow
- Used throughout product lifecycle
- Optimized maintenance and Data Analytics platform
- Continuously updated digital twins

People

- Collaboration platform for efficient communication
- Standardized accurate configuration tool used by global sales

Results

- 120k+ connected machines
- Quick implementation of upgrades
- Re-establishing Atlas Copco as undisputed global market leader

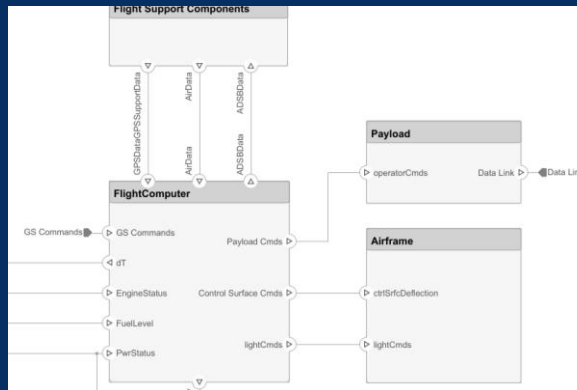
What is new to make this easier (more powerful/effective)?

Simulink Requirements

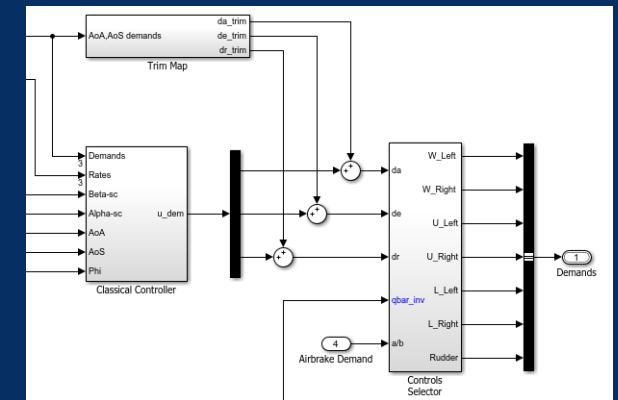
View: Requirements Search

Index	ID	Summary
scExampleSmallUAVModel		
1	#1	Aircraft Capabilities
1.1	#3	Airworthiness
1.1.1	#5	Range
1.1.2	#6	Rain Conditions
1.1.3	#7	Power
1.1.4	#8	Emergency Power
1.1.5	#9	Control Surface Fault-Tolerance
1.1.6	#10	Fuel
1.1.7	#19	No Payload Flights
1.1.8	#21	Flight Data Recorder
1.1.9	#22	Flight Identification

System Composer



Simulink

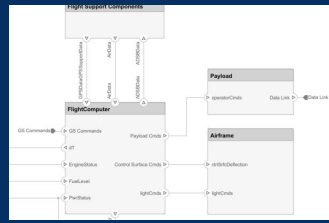


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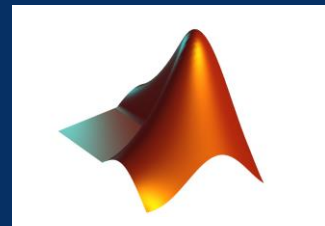
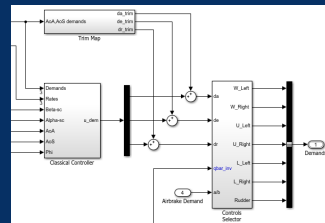
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System Composer



Simulink



MATLAB

Digital Twins and Predictive Maintenance

Big Data/Dashboards



Cloud



Edge



Embedded





A **Leader** in the Gartner Magic Quadrant for 2020 Data Science and Machine Learning Platforms

Figure 1. Magic Quadrant for Data Science and Machine Learning Platforms



Source: Gartner (February 2020)

*Gartner Magic Quadrant for Data Science and Machine Learning Platforms, Peter Krensky, Erick Brethenoux, Jim Hare, Carlie Idoine, Alexander Linden, Svetlana Sicular, 11 February 2020 .

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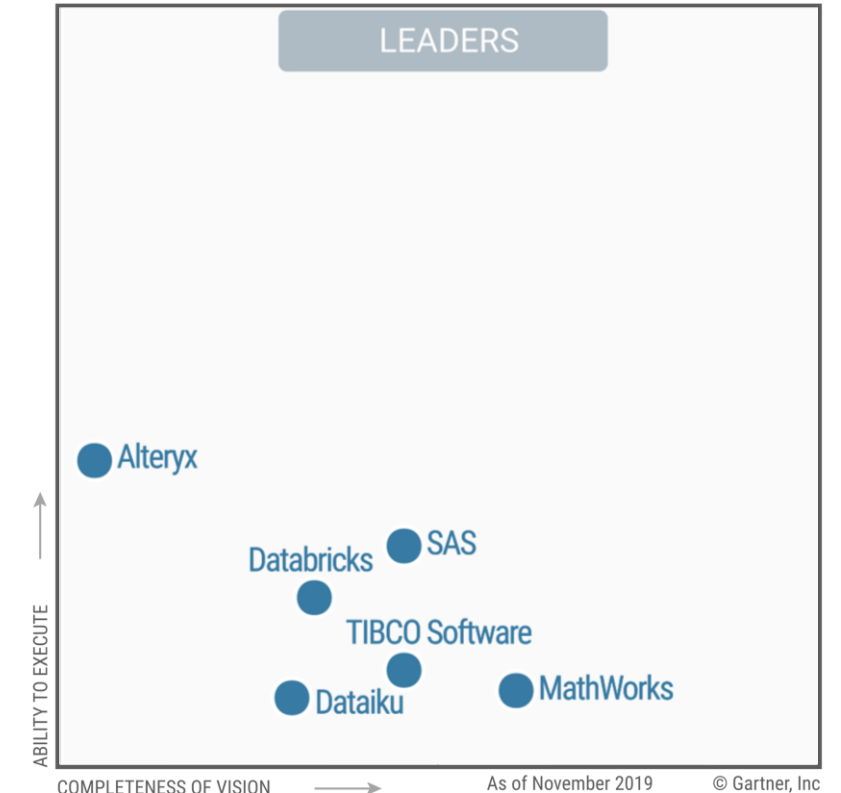


A **Leader** in the Gartner Magic Quadrant for 2020 Data Science and Machine Learning Platforms

We believe this recognition demonstrates our ability to:

- Empower teams, even those with limited AI experience
- Support entire AI workflows
- Deploy to embedded, edge, enterprise, and cloud
- Tackle integration challenges
- Manage risk in designing AI-driven systems

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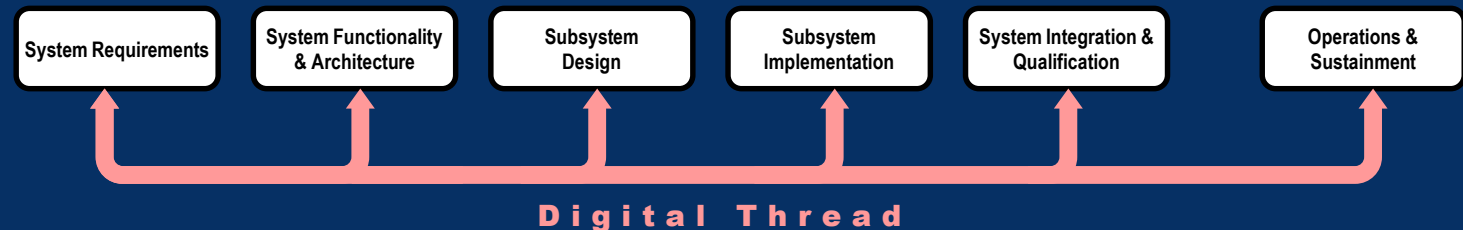
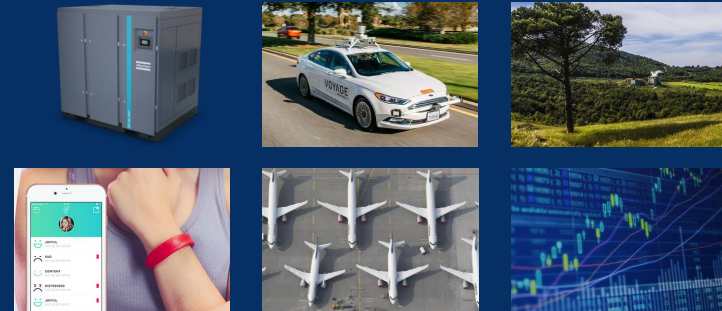
Why MathWorks for Pragmatic Digital Transformation?

Systematic use of data and models

to create and deliver superior value
to customers

throughout the entire lifecycle

MATLAB®
& SIMULINK®



Keep in mind today:

How can **you** systematically use models and data as part of **your** pragmatic digital transformation?

Enjoy the Conference!