



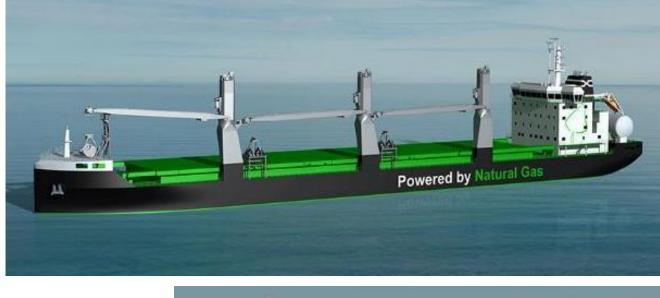
Deltamarin Ltd.











Thousands of concepts



















Hundreds of vessels sailing







STOLT TANKERS



More than 25 years of experience



First **FPSO** project

China

2006 Office in

2008 Office in **Poland**

First

B.Delta

design

2013 **AVIC** buys 79,7 % of Deltamarin shares

2014 **Business** expands to **EPCM**



2015 **Turnover** exceeds € 36 M

2016 400 employees



TRENDS

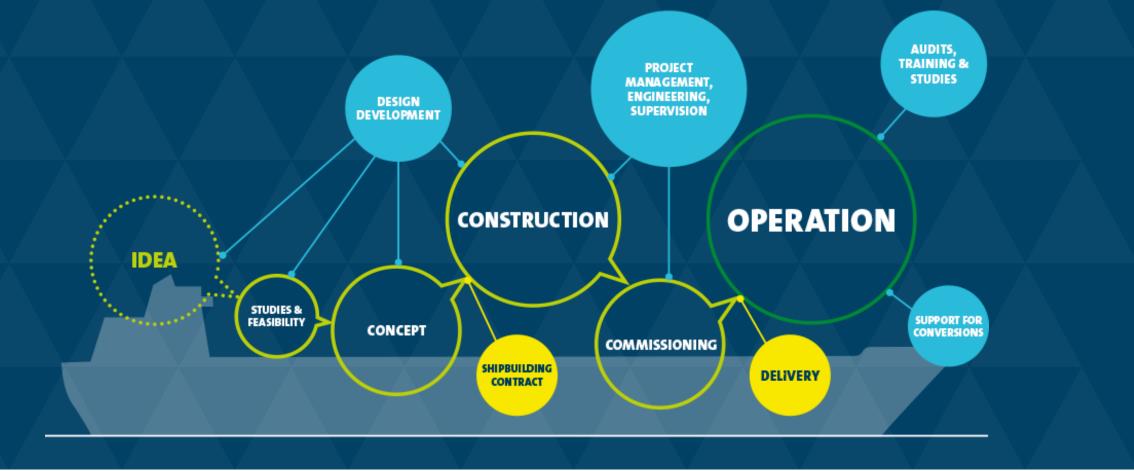
Established 1990 in Finland

1998 Office in Croatia





Solutions for the entire lifecycle.

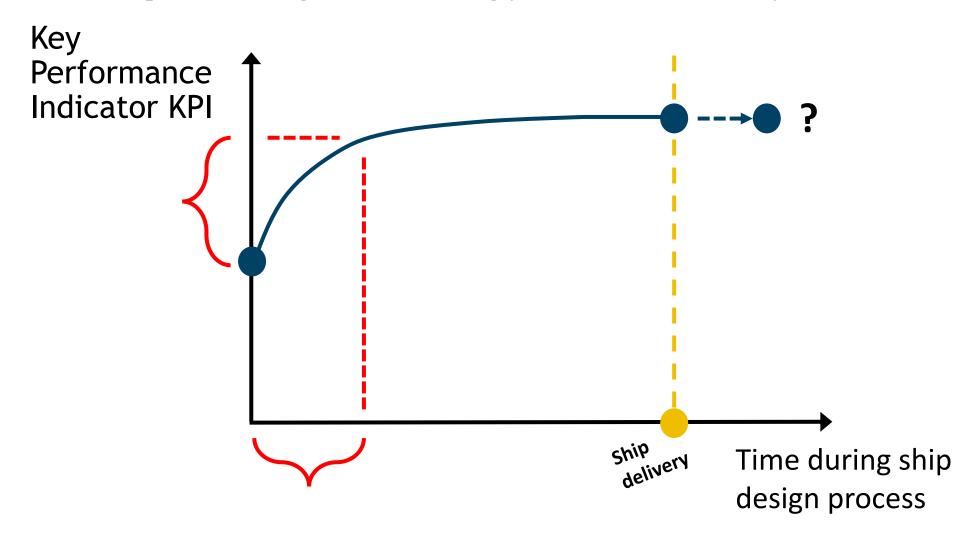




Ship energy efficiency

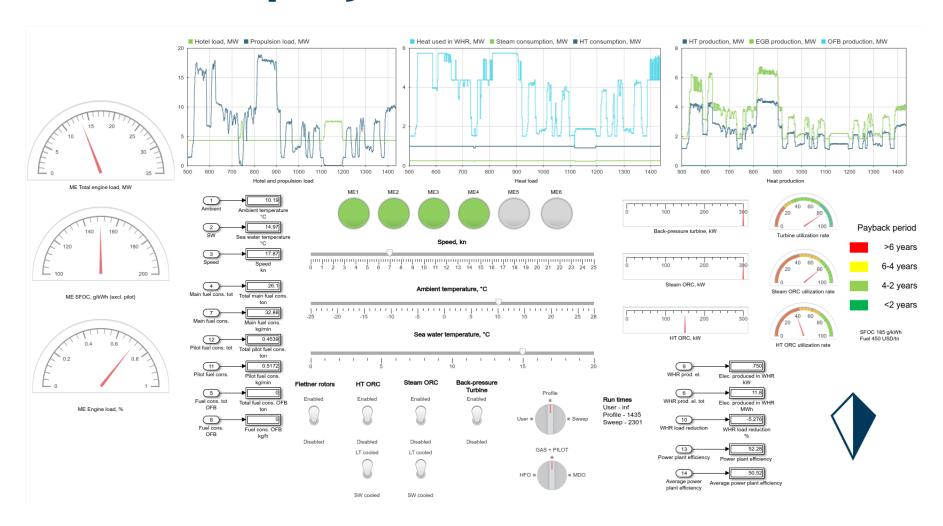


Ship design energy efficiency challenge





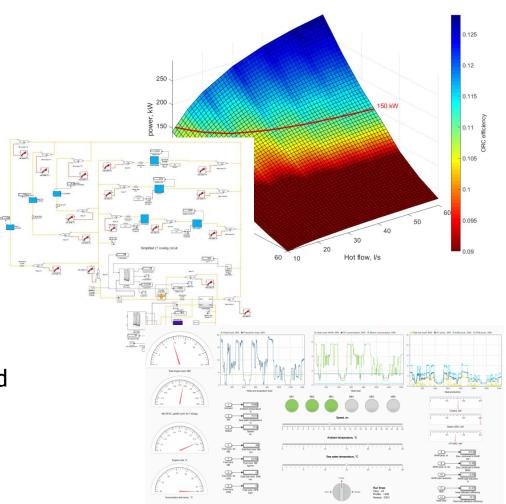
Holistic ship system simulation





Deltamarin's energy flow simulation tool

- Dynamic, efficient and accurate view of the ship processes
 - Development started in 2009
 - Modelling environment is Matlab, Simulink and Simscape
- Case specific energy flow modelling
 - Combining design data and measured data
- Shows the improvement potential in existing vessels already during ship concept design stage
 - Rapid testing for operational changes and system updates
 - Where the energy is produced and consumed?
 - How much can be saved?
- Helps to explain conflicts between system design and real-life operation
- The most feasible fuel saving solutions are obtained based on accurate and reliable simulations for the selected ship

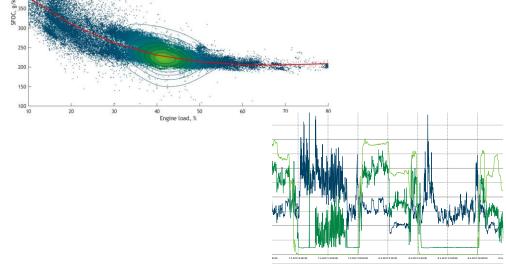




Model inputs and results

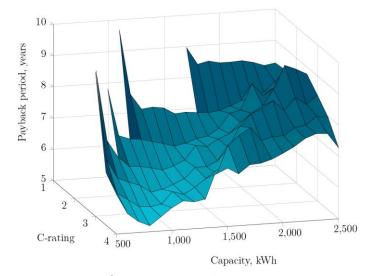
Key input parameters

- Operation profile
- Power requirements of various systems
- Machinery configuration
- Fuel data

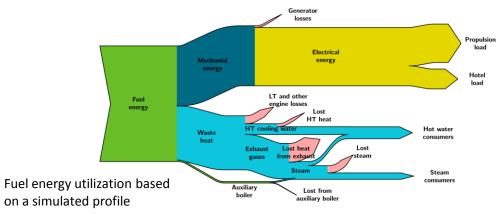


Result examples

- Fuel consumption
- Dynamic and cumulative energy distribution inside the ship
- Optimal heat recovery setup/ hybrid machinery...
- Evaluations of ship autonomy
- Emission calculation



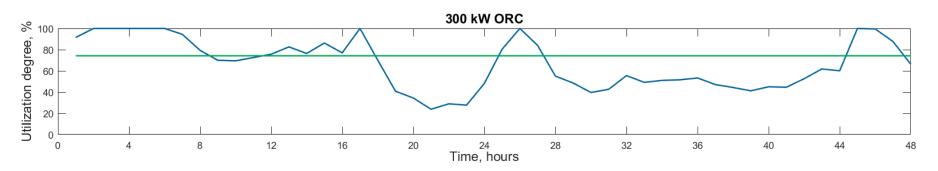
Battery sizing for a Ro-Pax vessel





Assessing profitability

- $Utilization degree = \frac{Average power}{Maximum power}$
- Correlates directly with payback time
- Requires dynamic simulation
- → preliminary pay back time indicators added in simulation tool
- WHR equipment example:





Turbine utilization degree



Steam ORC utilization degree



HT ORC utilization degree

Payback period



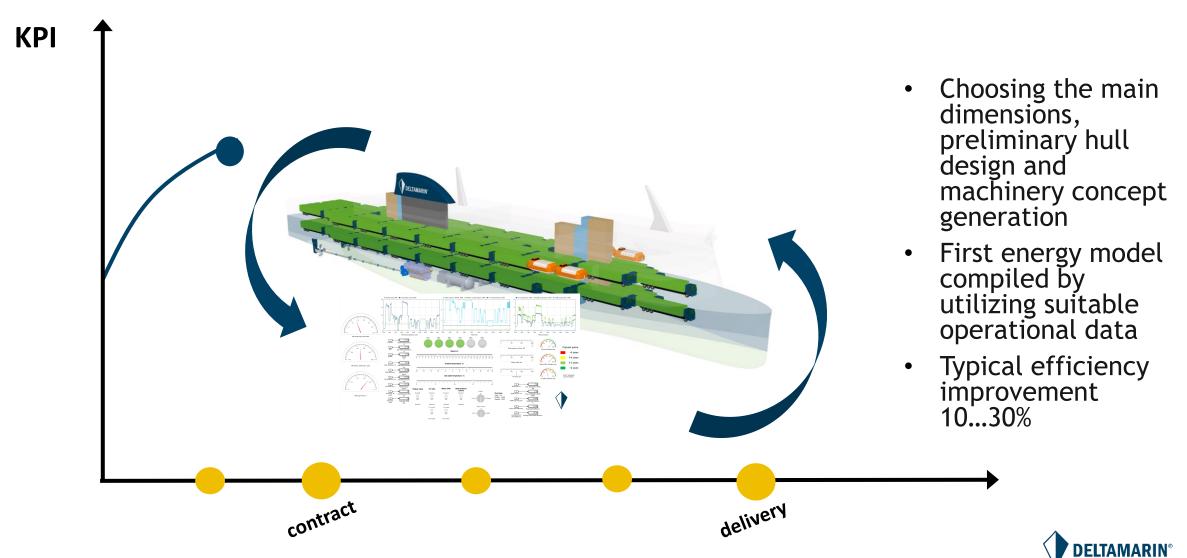




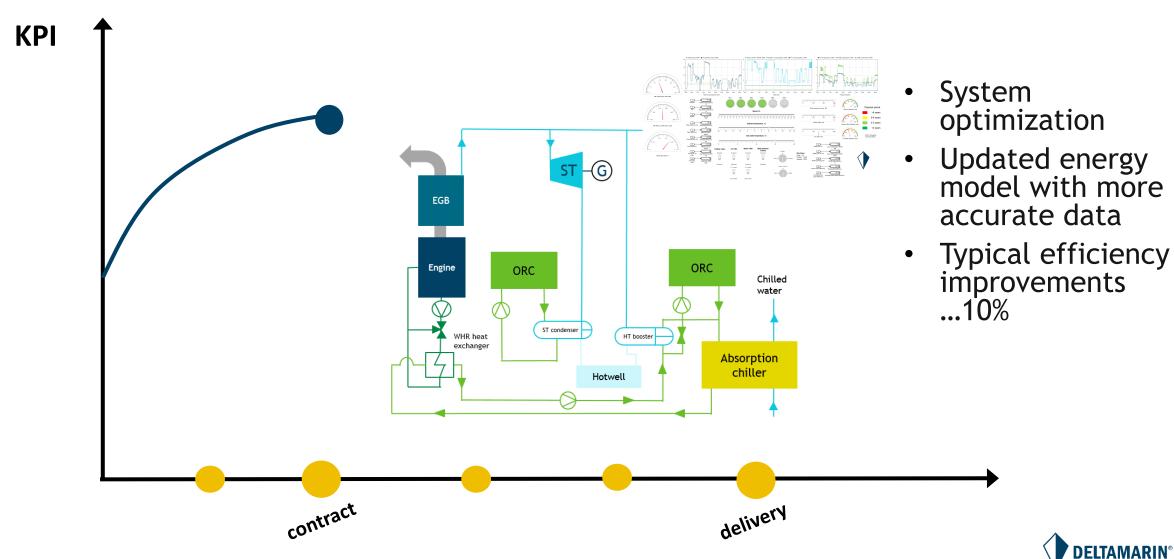
Energy modelling during ship project phases



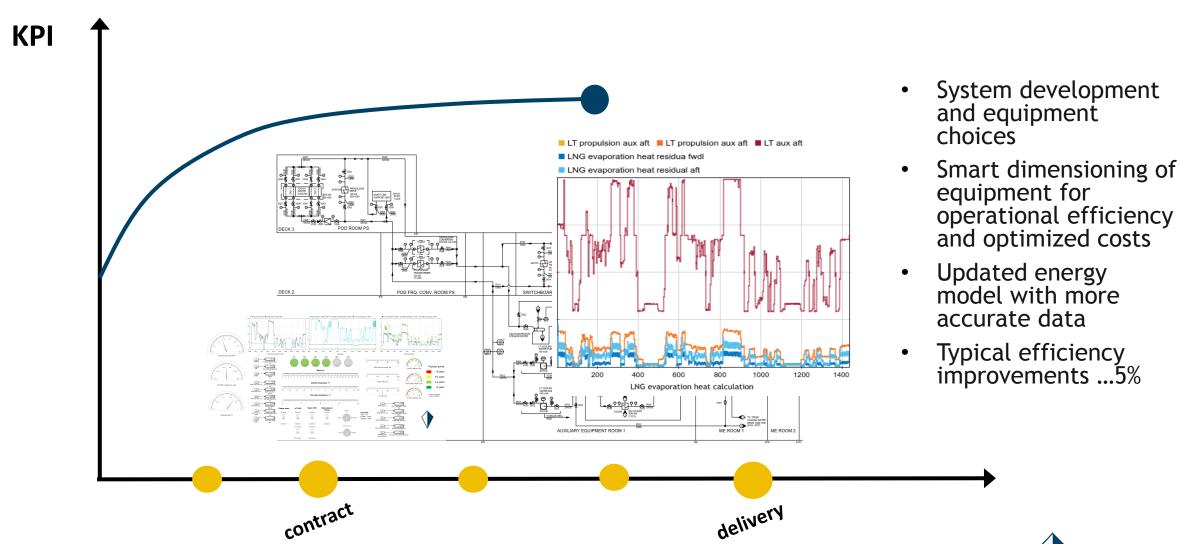
Early conceptualizing



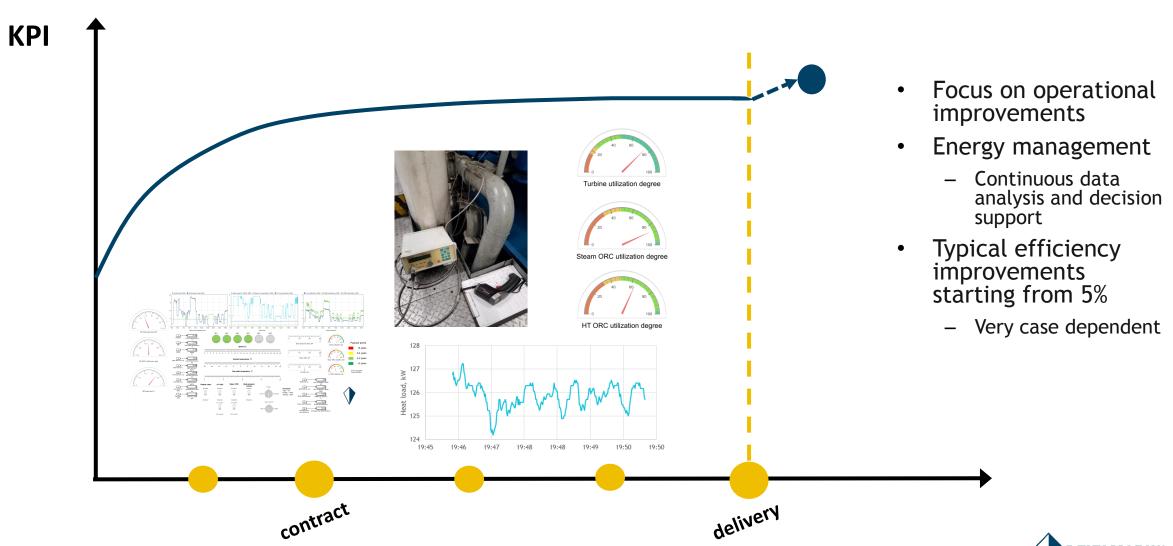
Contract design



Basic and detail design



Operations

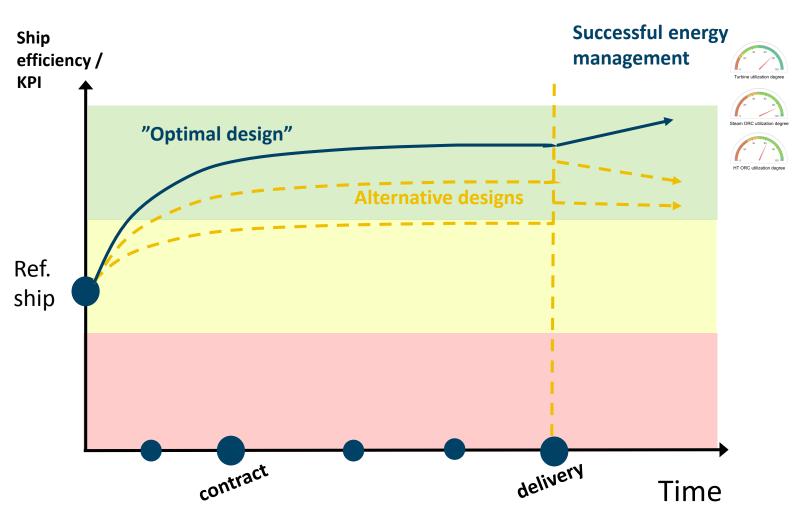


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Summary

Optimization of ship efficiency

- Considering the actual operational conditions and profile as a starting point for optimization
- Monitoring the KPI(s)
- Analysing the energy flows and continuous improvements
- Special focus on the early concept stage





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